bcrts

British Columbia Regional Tourism Secretariat



Canada, British Columbia & Alberta

Monthly Visitor Highlights | 2022

Kootenay Rockies Region

2022 DATA VINTAGE

PURPOSE



- As the tourism industry navigates through the global pandemic of COVID-19, the British Columbia Regional Tourism Secretariat (BCRTS) will provide baseline research to support the industry
- Baseline visitor analysis will help industry understand who is visiting our regions so they can plan strategically to attract visitors who will support their recovery
- The program has commenced with the BC Market as the top priority to coincide with the PHO travel recommendations for British Columbia, followed by the Alberta Market
- This report focuses on visitor analysis to the Kootenay Rockies Region



RESEARCH OVERVIEW

- Environics Analytics is a Canadian based research firm providing information solutions for a variety of industries in both the Canadian and USA Markets
- Visitor View Canada provides insights the tourism industry needs to understand, market to and grow their business with Canadian travellers
- Visitor View produces neighborhood-level estimates of overnight Canadian visitors to Canada, the provinces and territories, or one of Canada's 85 tourism regions as defined by Destination Canada
- Estimates are provided for the total number of visitors, the number of trips and the number of nights spent in each province or tourism region
- Visitor View is based on anonymized, consent-based mobile location data Monthly, quarterly and annual estimate data is available starting with January 2018 to allow for analysis of historical trends

bcrts **Visitor:** A visitor is defined as someone who **Trips:** Are defined as the count of domestic

Methodology

travels 60+km from their point of origin

traveller trips which involved spending one

or more nights over the time period as part of a continuous visit to the destination

Nights Stayed: Is defined as the count of

unique nights a domestic visitor was observed in the destination over the time

following day)

period (between 6:00pm – 8:00am the

2022 Visitor Highlights

KOOTENAY ROCKIES

RESEARCH OVERVIEW

2022 Visitor Highlights

- Measure the effectiveness of your marketing strategies on Canadian Visitors, the Canadian travel and tourism industry and understand the impact of the worldwide COVID-19 pandemic as it relates to Visitors, Number of Trips and Number of Overnight Stays within Canada, its provinces, territories, and tourism regions
- Using Visitor View we can compare the number of visitors and their travel patterns by month in 2019, 2020 and 2021
- We can also compare different regions to assess the impact of the pandemic on Canadian travel patterns and identify when visitors start to return to British Columbia's respective tourism regions
- Identify the best regions and neighborhoods in Canada to prospect for new visitors and use the PRIZM Segmentation System to optimize experience development and marketing



Q1 2019, 2020, 2021 & 2022: Domestic Visitors by Quarter

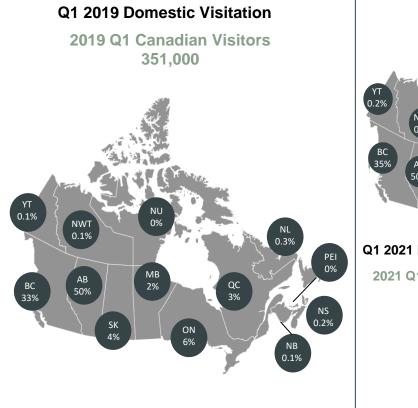
Kootenay Rockies

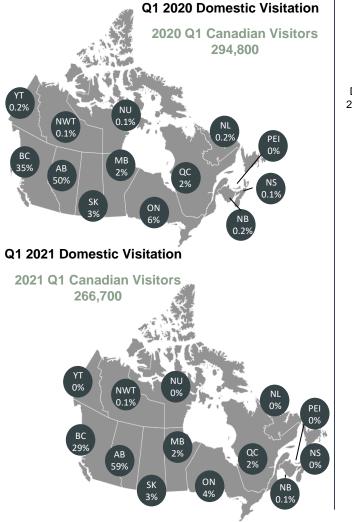
Q1 = January | February | March Note: All counts have been rounded to the nearest 100

Overview

During Q1 2019 the Kootenay Rockies saw an average of 351,000 Domestic Visitors. During Q1 2020 the region saw 294,800 Domestic Visitors, in Q1 2021 266,700 Domestic Visitors and in Q1 2022 323,800 Domestic Visitors. A decrease of -8% compared to 2019, an increase of 10% compared to 2020 and an increase of 21% compared to 2021. Provincial Visitation was consistent across all three years, with Alberta and British Columbia ranking as the top two domestic markets.

Note: A Visitor is defined as someone who travels 60+ km from their point of origin, counts may include Kootenay Rockies resident visitors depending on point of origin and point of destination





Q1 2022 Domestic Visitation

2022 Q1 Canadian Visitors 323,800

Decrease of -8% 2022 compared to 2019

Increase of 10% 2022 compared to 2020 Increase of 21% 2022 compared to 2021



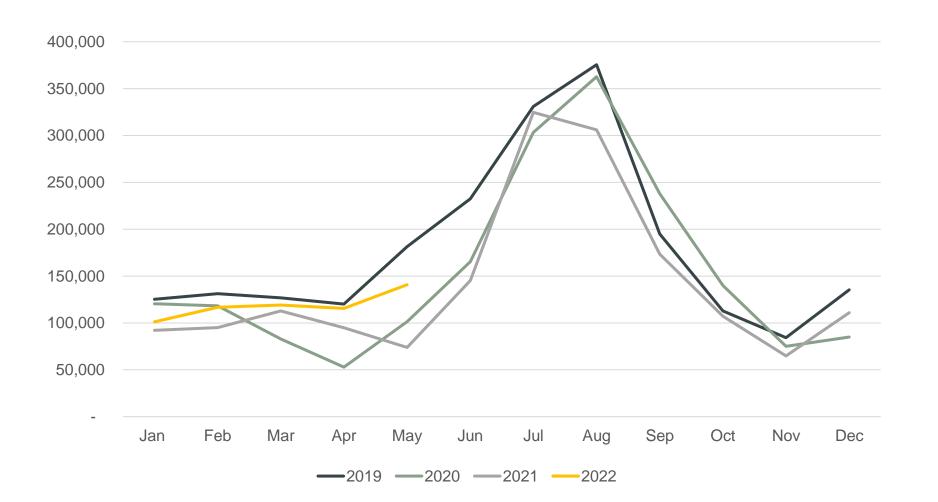
Canadian Visitation

CANADIAN VISITORS TRAVELLING TO THE KOOTENAY ROCKIES BY MONTH

March 2022 saw a -6% decrease compared to March 2019, a 44% increase compared to 2020 and a 6% increase compared to 2021

April 2022 saw a -4% decrease compared to April 2019, a 118% increase compared to 2020 and a 22% increase compared to 2021

May 2022 saw a -22% decrease compared to May 2019, a 39% increase compared to 2020 and a 91% increase compared to 2021

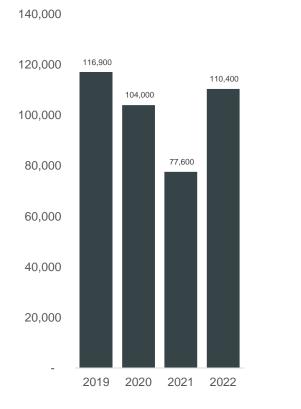




British Columbia Insights

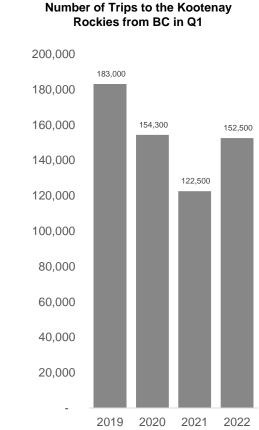
Kootenay Rockies Visitation

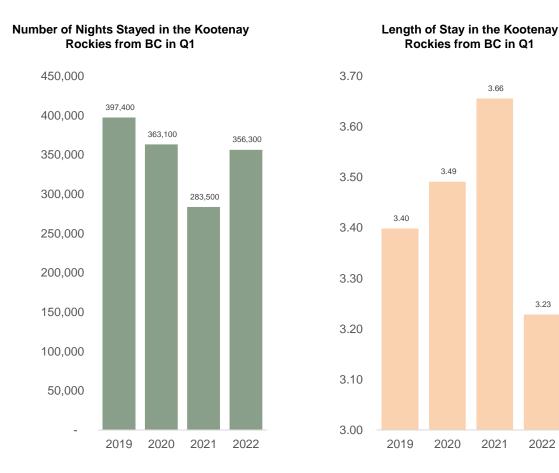
BC RESIDENTS TRAVELLING TO THE KOOTENAY ROCKIES BY QUARTER



Number of Visitors to the Kootenay

Rockies from BC in Q1





2022 Visitor

Highlights

KOOTENAY ROCKIES

bcrts

3.23

2022

Q1 = January | February | March Note: All counts have been rounded to the nearest 100

BC VISITORS TO THE KOOTENAY ROCKIES BY QUARTER – Q1 NUMBER OF VISITORS TO THE KOOTENAY ROCKIES BY ORIGIN CITY

itor

City	2019 Visitor Count	City
'ancouver	10,500	Kelowna
Kelowna	8,500	Vancouver
Cranbrook	5,700	Cranbrook
Surrey	4,600	Surrey
Kamloops	4,100	Kamloops
Vernon	2,600	Vernon
/est Kelowna	2,300	Abbotsford
Abbotsford	2,200	Creston
Burnaby	2,000	Burnaby
Kimberley	2,000	Castlegar

City	2021 Visitor Count
Vancouver	6,600
Kelowna	4,400
Surrey	3,000
Cranbrook	2,700
Kamloops	2,100
Kimberley	2,100
Abbotsford	1,900
Burnaby	1,800
Salmon Arm	1,700
Vernon	1,600

City	2022 Visitor Count
Kelowna	5,900
Cranbrook	5,200
Vancouver	4,700
Kamloops	4,200
Surrey	3,500
Vernon	3,400
Nelson	3,100
Whistler	2,700
Salmon Arm	2,700
Castlegar	2,400

2022 Visitor

Highlights

KOOTENAY ROCKIES

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Q1 = January | February | March Note: All counts have been rounded to the nearest 100

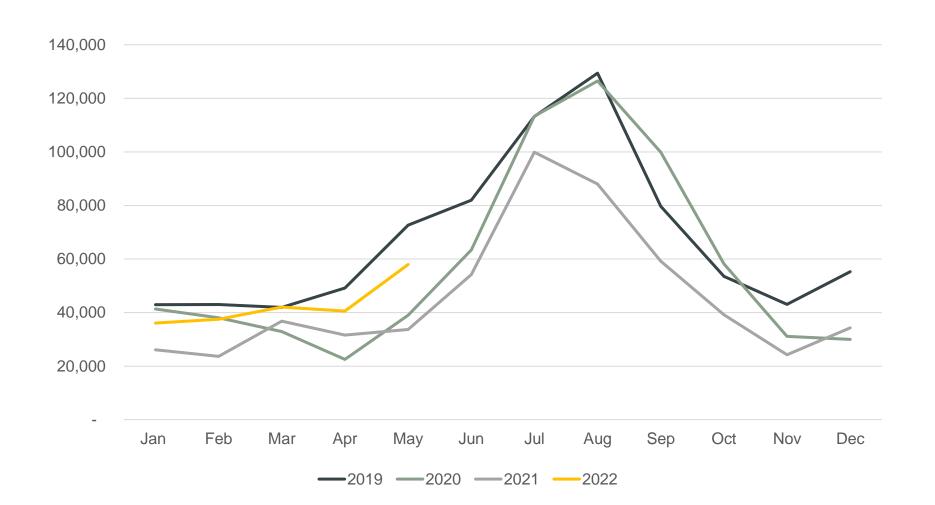
British Columbian Visitation

BC VISITORS TRAVELLING TO THE KOOTENAY ROCKIES BY MONTH

March 2022 saw a 0.2% increase compared to March 2019, a 28% increase compared to 2020 and a 14% increase compared to 2021

April 2022 saw a -17% decrease compared to April 2019, a 80% increase compared to 2020 and a 28% increase compared to 2021

May 2022 saw a -20% decrease compared to May 2019, a 49% increase compared to 2020 and a 72% increase compared to 2021



2022 Visitor

Highlights

KOOTENAY ROCKIES

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British Columbian Visitation

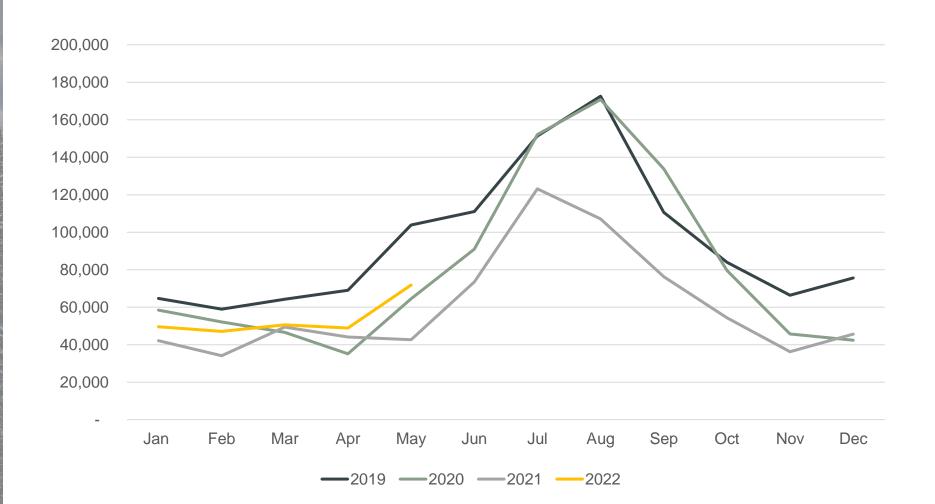
BC TRIPS TO THE KOOTENAY ROCKIES BY MONTH

2022 Visitor Highlights

March 2022 saw a -21% decrease compared to March 2019, a 9% increase compared to 2020 and a 2% increase compared to 2021

April 2022 saw a -29% decrease compared to April 2019, a 39% increase compared to 2020 and a 11% increase compared to 2021

May 2022 saw a -31% decrease compared to May 2019, a 11% increase compared to 2020 and a 68% increase compared to 2021



British Columbian Visitation

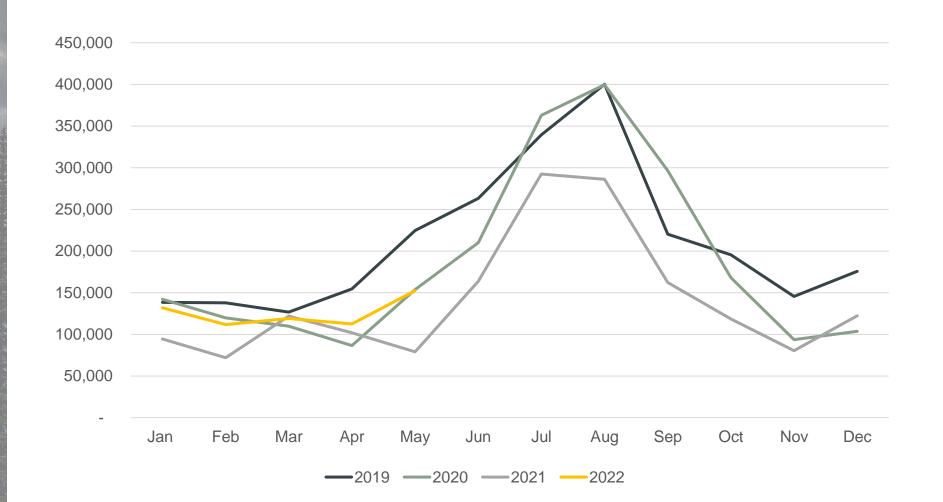
BC OVERNIGHT STAYS IN THE KOOTENAY ROCKIES BY MONTH

2022 Visitor Highlights

March 2022 saw a -6% decrease compared to March 2019, a 8% increase compared to 2020 and a -2% decrease compared to 2021

April 2022 saw a -27% decrease compared to April 2019, a 30% increase compared to 2020 and a 10% increase compared to 2021

May 2022 saw a -32% decrease compared to May 2019, a -1% decrease compared to 2020 and a 93% increase compared to 2021



2022 Visitor January 2022 Canada/British Columbia Regional Visitation **Highlights** KOOTENAY ROCKIES

Kootenay Rockies

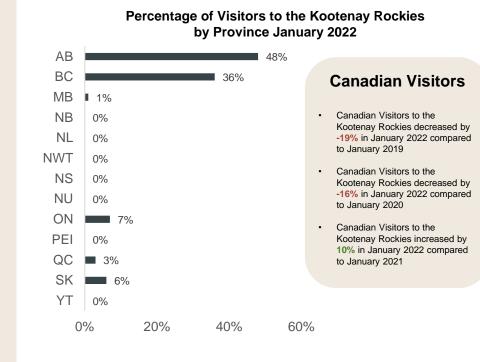
bcrts

Overview

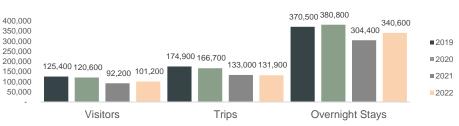
The number of visitors to the Kootenay Rockies from Canadian travellers decreased by -19% when comparing January 2022 to January 2019.

Visitors decreased by -16% when compared to January 2020 and increased by 10% when compared to January 2021.

Alberta made up the majority of visitors at 48% followed by British Columbia at 36%.

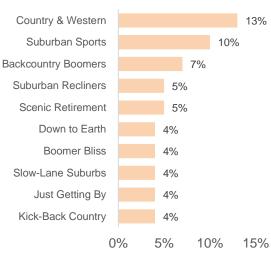


Canadian Visitors to the Kootenay Rockies January 2019-2022



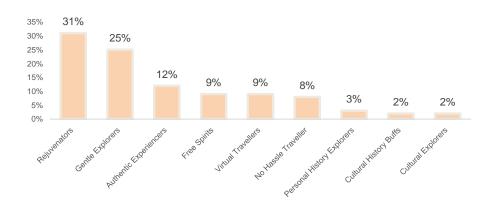
January 2022 BC Visitors by PRIZM Segment

13%



PRIZM Overview

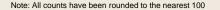
- Country & Western rank 5th. making up 87,422 households, or 4.3% of the total Households in British Columbia (2,030,007).
- Suburban Sports rank 1st. making up 122.724 households. or 6.0% of the total Households in British Columbia (2.030.007).
- Backcountry Boomers rank 16th, making up 54,768 households, or 2.7% of the total Households in British Columbia (2,030,007).



January 2022 BC Visitors by EQ Type

*All Percentages relate to an increase or decrease in Canadian Visits when comparing January in previous years to January 2022.

Note: A Visitor is defined as someone who travels 60+ km from their point of origin. Trips may be counted more than once due to repeat visitation



February 2022 Canada/British Columbia Regional Visitation

Kootenay Rockies

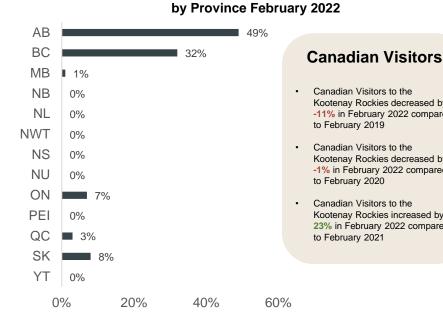
2022 Visitor **Highlights** KOOTENAY ROCKIES bcrts

Overview

The number of visitors to the Kootenay Rockies from Canadian travellers decreased by -11% when comparing February 2022 to February 2019.

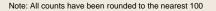
Visitors decreased by -1% when compared to February 2020 and increased by 23% when compared to February 2021.

Alberta made up the majority of visitors at 49% followed by British Columbia at 32%.



*All Percentages relate to an increase or decrease in Canadian Visits when comparing February in previous years to February 2022.

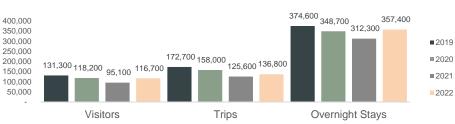
Note: A Visitor is defined as someone who travels 60+ km from their point of origin. Trips may be counted more than once due to repeat visitation



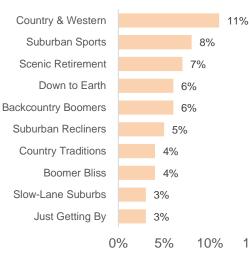


Percentage of Visitors to the Kootenay Rockies

Canadian Visitors to the Kootenay Rockies February 2019-2022

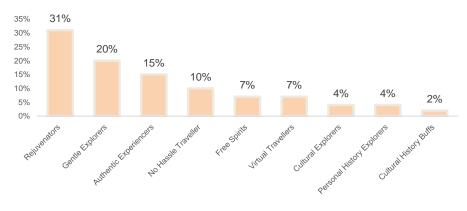


February 2022 BC Visitors by PRIZM Segment



PRIZM Overview

- Country & Western rank 5th, making up 87,422 households, or 4.3% of the total Households in British Columbia (2,030,007).
- Suburban Sports rank 1st, making up 122,724 households, or 6.0% of the total Households in British Columbia (2.030.007).
- Scenic Retirement rank 4th, making up 90,909 households, or 4.5% of the total Households in British Columbia (2,030,007).



February 2022 BC Visitors by EQ Type

15%

March 2022 Canada/British Columbia Regional Visitation

Kootenay Rockies

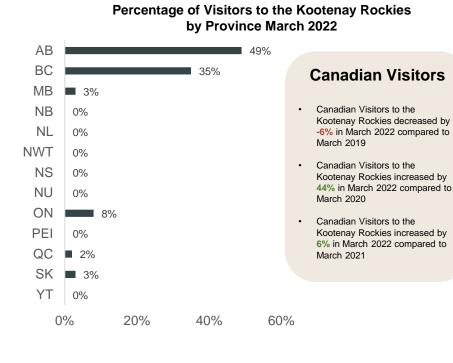
2022 Visitor Highlights

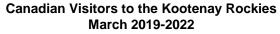
The number of visitors to the Kootenay Rockies from Canadian travellers decreased by **-6%** when comparing March 2022 to March 2019.

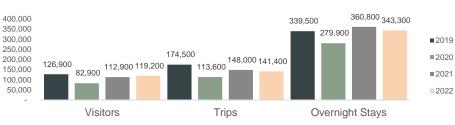
Overview

Visitors increased by **44%** when compared to March 2020 and increased by **6%** when compared to March 2021.

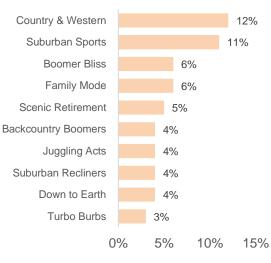
Alberta made up the majority of visitors at 49% followed by British Columbia at 35%.





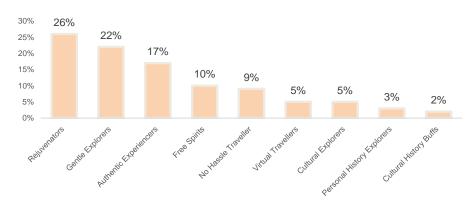


March 2022 BC Visitors by PRIZM Segment



PRIZM Overview

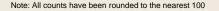
- **Country & Western** rank 5th, making up 87,422 households, or 4.3% of the total Households in British Columbia (2,030,007).
- Suburban Sports rank 1st, making up 122,724 households, or 6.0% of the total Households in British Columbia (2,030,007).
- Boomer Bliss rank 11th, making up 69,329 households, or 3.4% of the total Households in British Columbia (2,030,007).



March 2022 BC Visitors by EQ Type

*All Percentages relate to an increase or decrease in Canadian Visits when comparing March in previous years to March 2022.

Note: A Visitor is defined as someone who travels 60+ km from their point of origin. Trips may be counted more than once due to repeat visitation.



April 2022 Canada/British Columbia Regional Visitation

Kootenay Rockies

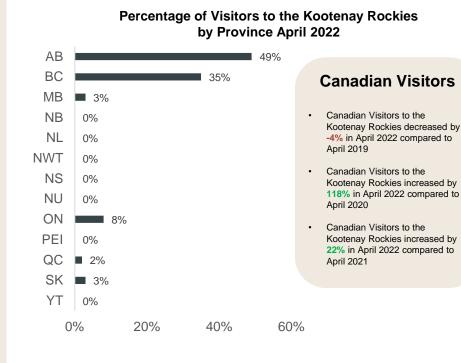
2022 Visitor Highlights

Overview

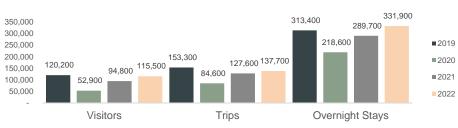
The number of visitors to the Kootenay Rockies from Canadian travellers decreased by **-4%** when comparing April 2022 to April 2019.

Visitors increased by **118%** when compared to April 2020 and increased by **22%** when compared to April 2021.

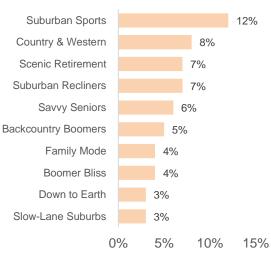
Alberta made up the majority of visitors at 49% followed by British Columbia at 35%.



Canadian Visitors to the Kootenay Rockies April 2019-2022

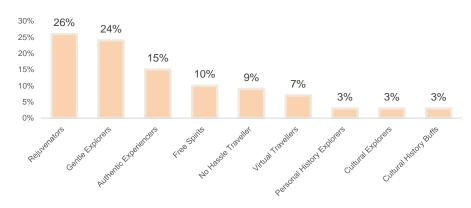


April 2022 BC Visitors by PRIZM Segment



PRIZM Overview

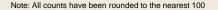
- Suburban Sports rank 1st, making up 122,724 households, or 6.0% of the total Households in British Columbia (2,030,007).
- **Country & Western** rank 5th, making up 87,422 households, or 4.3% of the total Households in British Columbia (2,030,007).
- Scenic Retirement rank 4th, making up 90,909 households, or 4.5% of the total Households in British Columbia (2,030,007).



April 2022 BC Visitors by EQ Type

*All Percentages relate to an increase or decrease in Canadian Visits when comparing April in previous years to April 2022.

Note: A Visitor is defined as someone who travels 60+ km from their point of origin. Trips may be counted more than once due to repeat visitation.



May 2022 Canada/British Columbia Regional Visitation

Kootenay Rockies

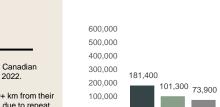
2022 Visitor **Highlights** KOOTENAY ROCKIES bcrts

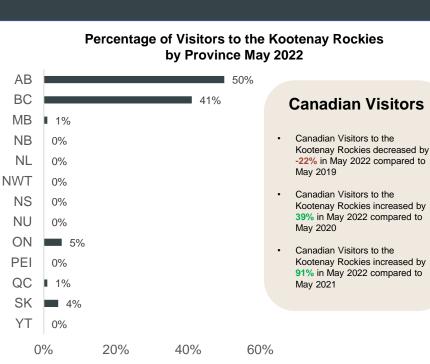
Overview

The number of visitors to the Kootenay Rockies from Canadian travellers decreased by -22% when comparing May 2022 to May 2019.

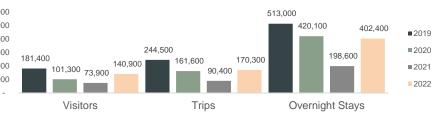
Visitors increased by 39% when compared to May 2020 and increased by 91% when compared to May 2021.

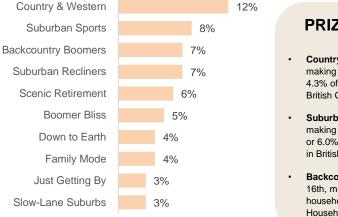
Alberta made up the majority of visitors at 50% followed by British Columbia at 41%.





Canadian Visitors to the Kootenay Rockies May 2019-2022





5%

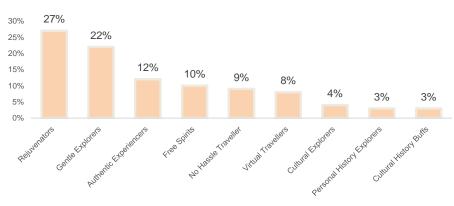
0%

12%

May 2022 BC Visitors by PRIZM Segment

PRIZM Overview

- Country & Western rank 5th, making up 87,422 households, or 4.3% of the total Households in British Columbia (2,030,007).
- Suburban Sports rank 1st, making up 122,724 households, or 6.0% of the total Households in British Columbia (2.030.007).
- Backcountry Boomers rank 16th, making up 54,768 households, or 2.7% of the total Households in British Columbia (2.030.007).



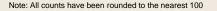
May 2022 BC Visitors by EQ Type

15%

10%

*All Percentages relate to an increase or decrease in Canadian Visits when comparing May in previous years to May 2022.

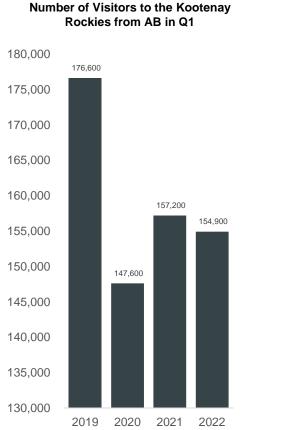
Note: A Visitor is defined as someone who travels 60+ km from their point of origin. Trips may be counted more than once due to repeat visitation

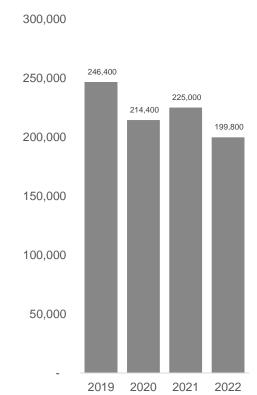




Kootenay Rockies Visitation

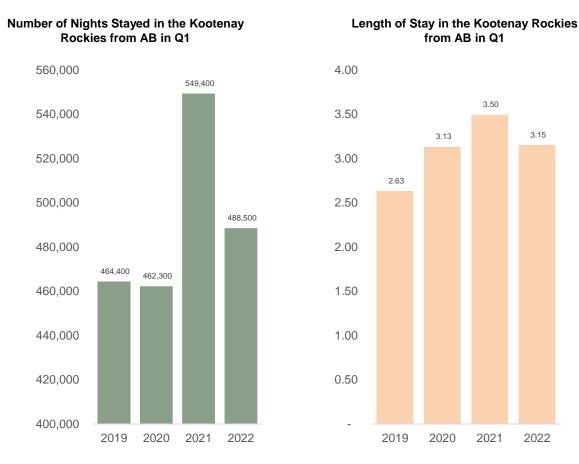
ALBERTA RESIDENTS TRAVELLING TO THE KOOTENAY ROCKIES BY QUARTER





Number of Trips to the Kootenay Rockies

from AB in Q1



2022 Visitor

Highlights

KOOTENAY ROCKIES

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Q1 = January | February | March Note: All counts have been rounded to the nearest 100

ALBERTA VISITORS TO THE KOOTENAY ROCKIES BY QUARTER – Q1 NUMBER OF VISITORS TO THE KOOTENAY ROCKIES BY ORIGIN CITY

City	2019 Visitor Count	
Calgary	83,500	
Edmonton	19,400	
Rocky View County	5,400	
Lethbridge	5,000	
Red Deer	4,000	
Canmore	3,500	
Airdrie	3,400	
Strathcona County	2,500	
Foothills No. 31	2,300	
Okotoks	2,100	

City	2020 Visitor Count
Calgary	71,900
Edmonton	14,600
Lethbridge	5,400
Rocky View County	4,100
Canmore	3,400
Airdrie	3,400
Red Deer	2,300
Foothills No. 31	2,000
Strathcona County	1,700
Okotoks	1,700

City	2021 Visitor Count
Calgary	79,000
Edmonton	12,700
Rocky View County	4,500
Airdrie	4,200
Red Deer	3,800
Lethbridge	3,700
Strathcona County	2,400
Foothills No. 31	2,300
Okotoks	2,300
Canmore	2,200

City	2022 Visitor Count
Calgary	75,300
Edmonton	16,600
Lethbridge	4,900
Airdrie	4,200
Rocky View County	3,900
Strathcona County	2,700
Banff	2,400
Okotoks	2,200
St. Albert	1,900
Foothills No. 31	1,900

2022 Visitor

Highlights

KOOTENAY ROCKIES

bcrts

Q1 = January | February | March Note: All counts have been rounded to the nearest 100

Alberta Visitation

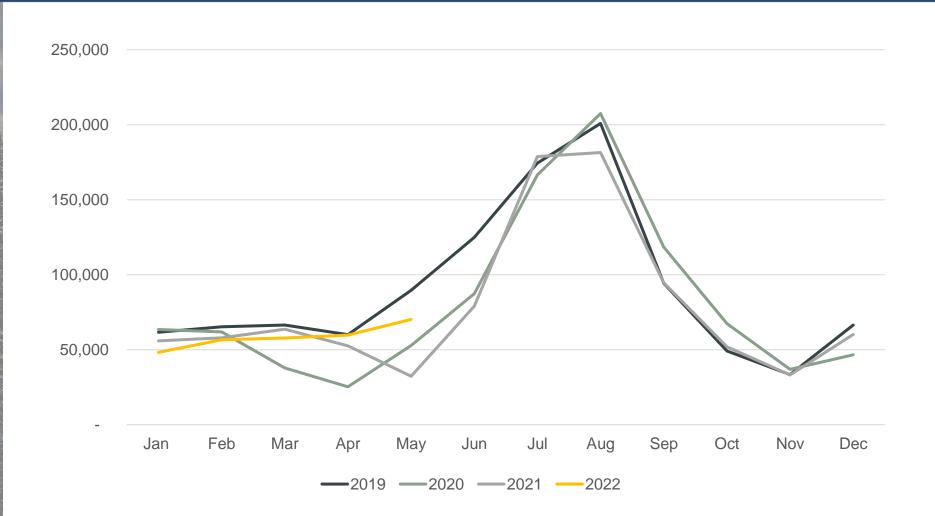
ALBERTA VISITORS TRAVELLING TO THE KOOTENAY ROCKIES BY MONTH

2022 Visitor Highlights

March 2022 saw a -13% decrease compared to March 2019, a 53% increase compared to 2020 and a -9% decrease compared to 2021

April 2022 saw a -0.4% decrease compared to April 2019, a 136% increase compared to 2020 and a 14% increase compared to 2021

May 2022 saw a -22% decrease compared to May 2019, a 33% increase compared to 2020 and a 117% increase compared to 2021



Alberta Visitation

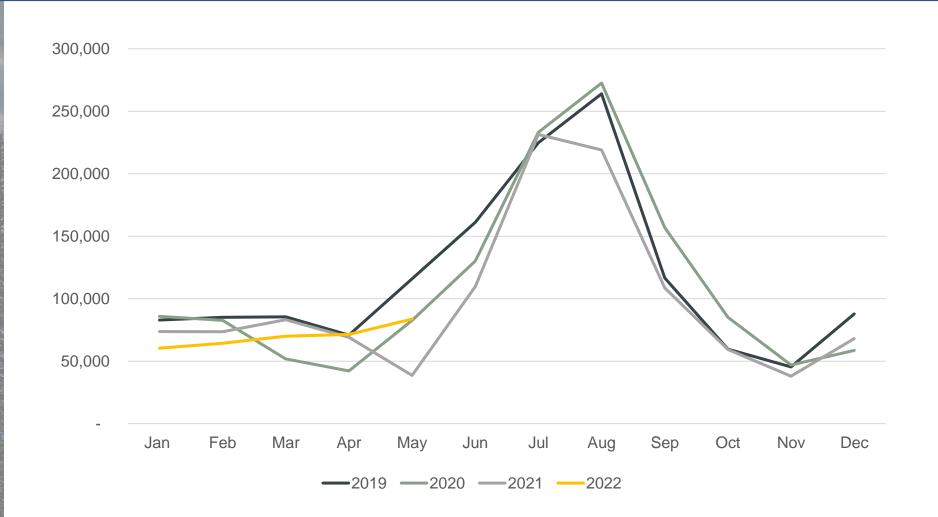
ALBERTA TRIPS TO THE KOOTENAY ROCKIES BY MONTH

2022 Visitor Highlights

March 2022 saw a -18% decrease compared to March 2019, a 35% increase compared to 2020 and a -16% decrease compared to 2021

April 2022 saw a 1% increase compared to April 2019, a 69% increase compared to 2020 and a 3% increase compared to 2021

May 2022 saw a -28% decrease compared to May 2019, a 1% increase compared to 2020 and a 117% increase compared to 2021



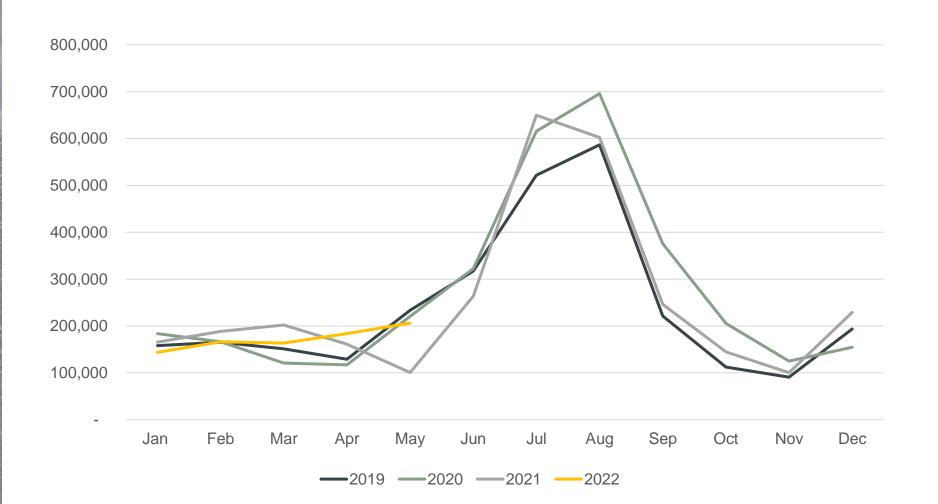
Alberta Visitation

ALBERTA OVERNIGHT STAYS IN THE KOOTENAY ROCKIES BY MONTH

March 2022 saw a 8% increase compared to March 2019, a 35% increase compared to 2020 and a -19% decrease compared to 2021

April 2022 saw a 42% increase compared to April 2019, a 57% increase compared to 2020 and a 14% increase compared to 2021

May 2022 saw a -12% decrease compared to May 2019, a -7% decrease compared to 2020 and a 105% increase compared to 2021



2022 Visitor Highlights

January 2022 Canada/Alberta Regional Visitation

Kootenay Rockies

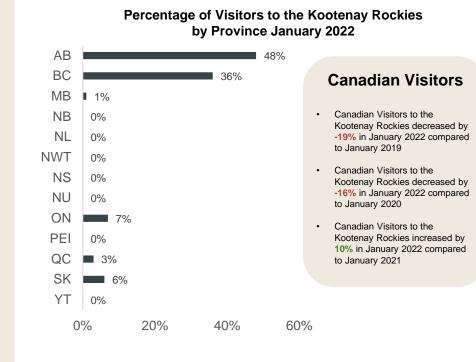
2022 Visitor Highlights

Overview

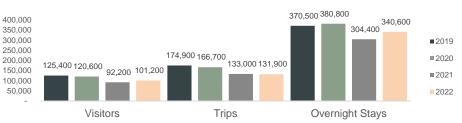
The number of visitors to the Kootenay Rockies from Canadian travellers decreased by **-19%** when comparing January 2022 to January 2019.

Visitors decreased by **-16%** when compared to January 2020 and increased by **10%** when compared to January 2021.

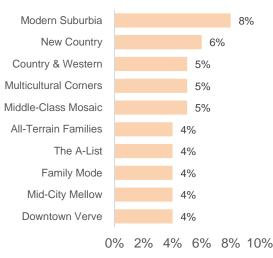
Alberta made up the majority of visitors at 48% followed by British Columbia at 36%.



Canadian Visitors to the Kootenay Rockies January 2019-2022

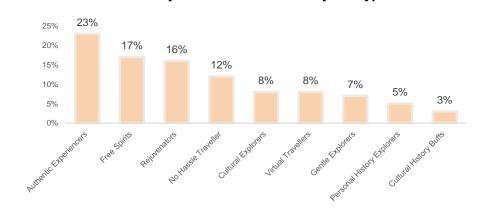


January 2022 Alberta Visitors by PRIZM Segment



PRIZM Overview

- **Modern Suburbia** rank 1st, making up 127,141 households, or 7.7% of the total Households in Alberta (1,642,696).
- **New Country** rank 5th, making up 71,319 households, or 4.3% of the total Households in Alberta (1,642,696).
- Country & Western rank 6th, making up 63,337 households, or 3.9% of the total Households in Alberta (1,642,696).



January 2022 Alberta Visitors by EQ Type

*All Percentages relate to an increase or decrease in Canadian Visits when comparing January in previous years to January 2022.

Note: A Visitor is defined as someone who travels 60+ km from their point of origin. Trips may be counted more than once due to repeat visitation.

February 2022 Canada/Alberta Regional Visitation

Kootenay Rockies

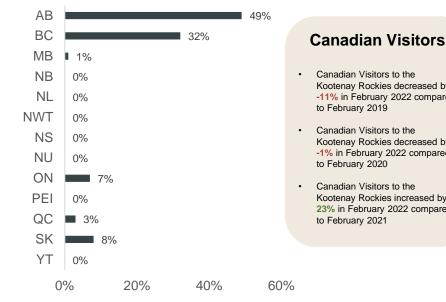


Overview

The number of visitors to the Kootenay Rockies from Canadian travellers decreased by -11% when comparing February 2022 to February 2019.

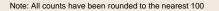
Visitors decreased by -1% when compared to February 2020 and increased by 23% when compared to February 2021.

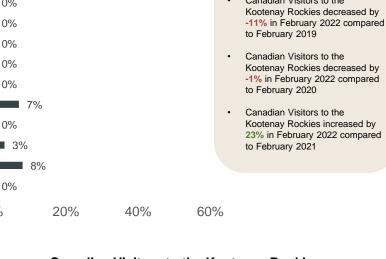
Alberta made up the majority of visitors at 49% followed by British Columbia at 32%.



*All Percentages relate to an increase or decrease in Canadian Visits when comparing February in previous years to February 2022.

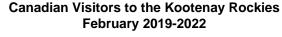
Note: A Visitor is defined as someone who travels 60+ km from their point of origin. Trips may be counted more than once due to repeat visitation

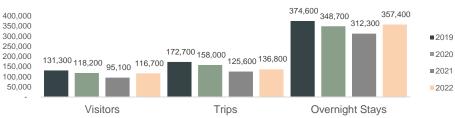




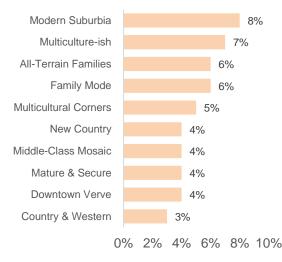
Percentage of Visitors to the Kootenay Rockies

by Province February 2022





February 2022 Alberta Visitors by PRIZM Segment



30%

25%

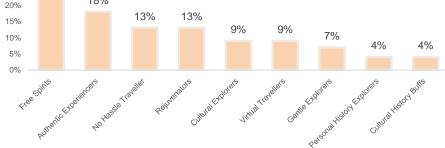
24%

PRIZM Overview

- Modern Suburbia rank 1st. making up 127.141 households. or 7.7% of the total Households in Alberta (1.642.696).
- Multiculture-ish rank 15th. making up 42,255 households, or 2.6% of the total Households in Alberta (1,642,696).
- All-Terrain Families rank 2nd. making up 84,128 households, or 5.1% of the total Households in Alberta (1,642,696).



February 2022 Alberta Visitors by EQ Type



March 2022 Canada/Alberta Regional Visitation

Kootenay Rockies

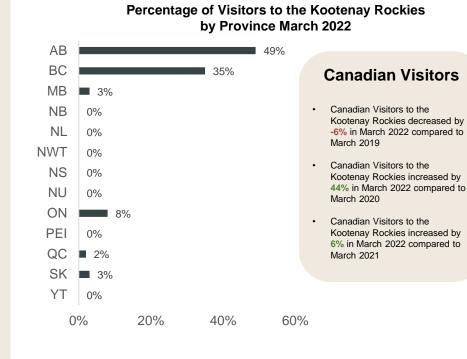
2022 Visitor Highlights

Overview

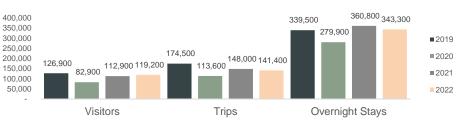
The number of visitors to the Kootenay Rockies from Canadian travellers decreased by **-6%** when comparing March 2022 to March 2019.

Visitors increased by **44%** when compared to March 2020 and increased by **6%** when compared to March 2021.

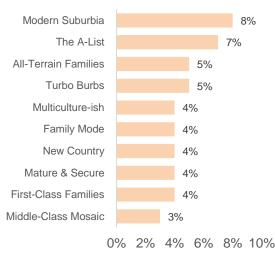
Alberta made up the majority of visitors at 49% followed by British Columbia at 35%.



Canadian Visitors to the Kootenay Rockies March 2019-2022

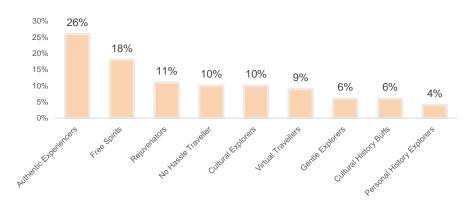


March 2022 Alberta Visitors by PRIZM Segment



PRIZM Overview

- Modern Suburbia rank 1st, making up 127,141 households, or 7.7% of the total Households in Alberta (1,642,696).
- The A-List rank 30th, making up 22,159 households, or 1.3% of the total Households in Alberta (1,642,696).
- All-Terrain Families rank 2nd, making up 84,128 households, or 5.1% of the total Households in Alberta (1,642,696).



March 2022 Alberta Visitors by EQ Type

*All Percentages relate to an increase or decrease in Canadian Visits when comparing March in previous years to March 2022.

Note: A Visitor is defined as someone who travels 60+ km from their point of origin. Trips may be counted more than once due to repeat visitation.

April 2022 Canada/Alberta Regional Visitation

Kootenay Rockies

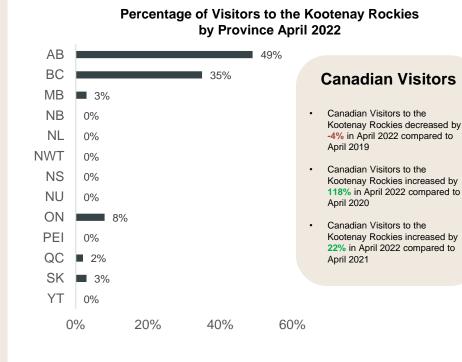
2022 Visitor Highlights

Overview

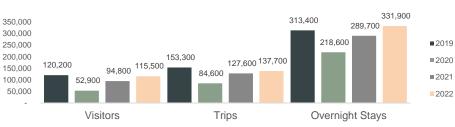
The number of visitors to the Kootenay Rockies from Canadian travellers decreased by **-4%** when comparing April 2022 to April 2019.

Visitors increased by **118%** when compared to April 2020 and increased by **22%** when compared to April 2021.

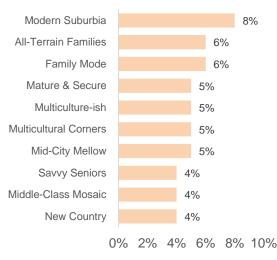
Alberta made up the majority of visitors at 49% followed by British Columbia at 35%.



Canadian Visitors to the Kootenay Rockies April 2019-2022

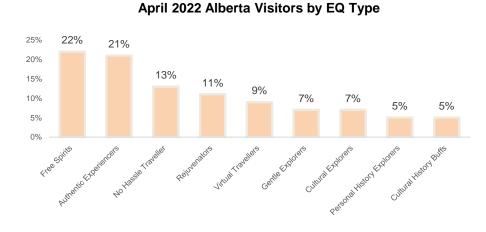


April 2022 Alberta Visitors by PRIZM Segment



PRIZM Overview

- Modern Suburbia rank 1st, making up 127,141 households, or 7.7% of the total Households in Alberta (1,642,696).
- All-Terrain Families rank 2nd, making up 84,128 households, or 5.1% of the total Households in Alberta (1,642,696).
- Family Mode rank 7th, making up 62,933 households, or 3.8% of the total Households in Alberta (1,642,696).



*All Percentages relate to an increase or decrease in Canadian Visits when comparing April in previous years to April 2022.

Note: A Visitor is defined as someone who travels 60+ km from their point of origin. Trips may be counted more than once due to repeat visitation.

Note: All counts have been rounded to the nearest 100

May 2022 Canada/Alberta Regional Visitation

Kootenay Rockies

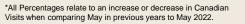
2022 Visitor Highlights

Overview

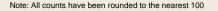
The number of visitors to the Kootenay Rockies from Canadian travellers decreased by **-22%** when comparing May 2022 to May 2019.

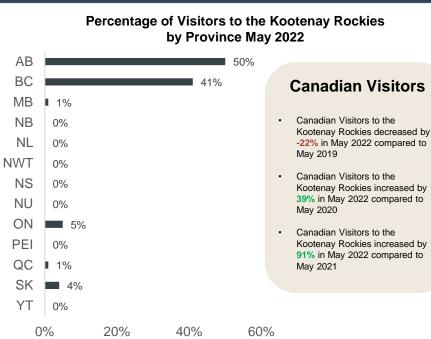
Visitors increased by **39%** when compared to May 2020 and increased by **91%** when compared to May 2021.

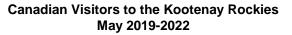
Alberta made up the majority of visitors at 50% followed by British Columbia at 41%.

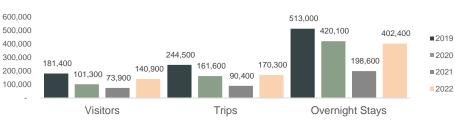


Note: A Visitor is defined as someone who travels 60+ km from their point of origin. Trips may be counted more than once due to repeat visitation.

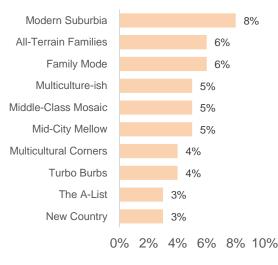








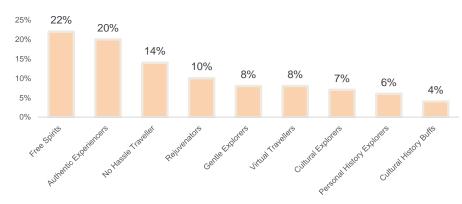
May 2022 Alberta Visitors by PRIZM Segment



PRIZM Overview

- Modern Suburbia rank 1st, making up 127,141 households, or 7.7% of the total Households in Alberta (1,642,696).
- All-Terrain Families rank 2nd, making up 84,128 households, or 5.1% of the total Households in Alberta (1,642,696).
- Family Mode rank 7th, making up 62,933 households, or 3.8% of the total Households in Alberta (1,642,696).





CONTACT US



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