Weekly Visitor Insights

Measuring Canadian Travel Patterns

March 27, 2022 to April 3, 2022

2022 Year to Date







Purpose

- The Measuring Canadian Travel Patterns dashboard created by Environics Analytics helps the Canadian travel and tourism industry understand the impact of the worldwide COVID-19 pandemic as it relates to Domestic Overnight Visitors within Canada, its provinces, territories, and tourism regions.
- With this dashboard we can easily compare visitor travel patterns (to prior weeks in 2022 and year over year 2019, 2020, 2021).
- We can also compare different regions to assess the impact of the pandemic on Canadian travel patterns and identify when visitors start to return to British Columbia's respective tourism regions.



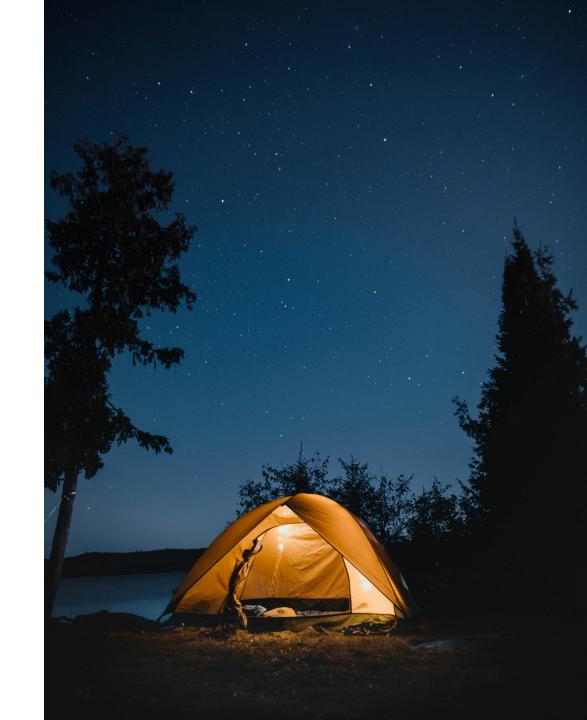


Methodology

- Environics Analytics uses privacy compliant, anonymized mobile movement data to identify devices whose Daily Common Evening Location is 60 km or more away from their Yearly Common Evening Location.
- Data is aggregated and compared on a weekly basis versus the previous year and week.
 - (Note: Year over year data may not compare the exact same date range).
- Data is limited to devices that we can reliably infer their Daily and Yearly Common Evening Locations.
- Data has been standardized and normalized leveraging demographic data and <u>PRIZM</u>, their neighbourhood classification system.

Glossary

- Timeframe: The dashboard data starts the week of January 3, 2021 and is tracked on a weekly basis.
- Domestic Overnight Visitors: Extrapolated from a sample of mobile devices that spent at least one night more than 60KM away from their Yearly Common Evening Location.
- Common Evening Location: A location where the device is normally seen between 6PM and 8AM the following morning.





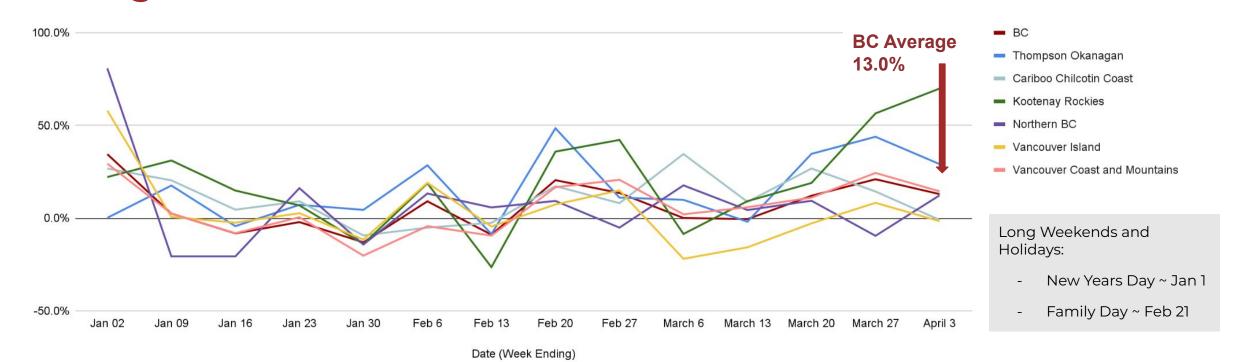
Introduction

- Environics Analytics' Weekly Tourism Tracker filters data by Canada, Province or Territory. R1 or Region 1 is selected as the region from which to make comparisons, in this case, the province of BC.
- R2 or Region 2 represents the comparison region, in this case each of the regions of BC.

• BC Regions:

- Cariboo Chilcotin Coast
- Kootenay Rockies
- Northern B.C
- Thompson-Okanagan
- Vancouver Island
- Vancouver, Coast & Mountains

Domestic Overnight Visitors - Weekly Year Over Year (2019 vs. 2022) Variation **B.C Regions**



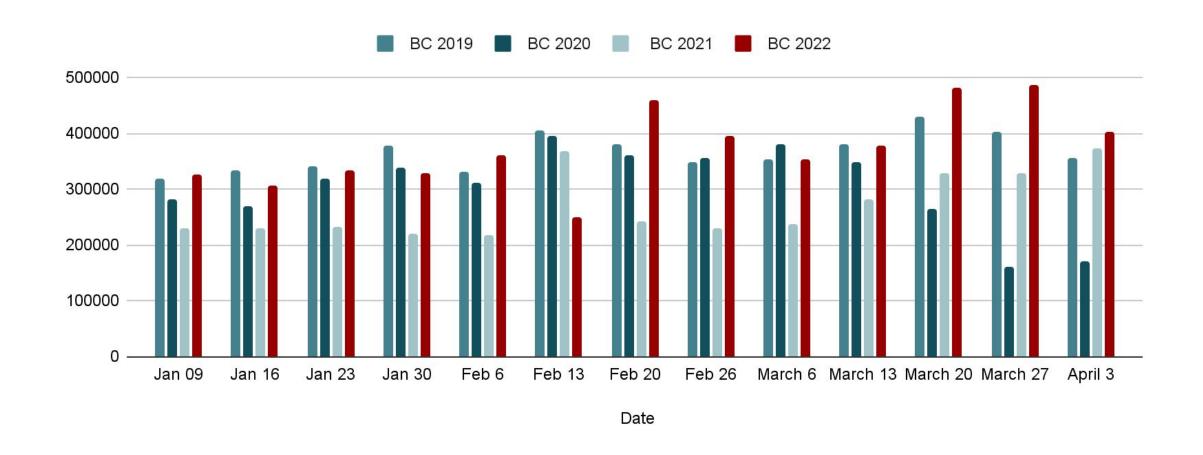
Key Findings

- Average Domestic Overnight Visitation to BC for Week 13 (Mar 28 April 3, 2022) is up 13.0% compared to the same week in 2019
- When comparing Week 12 (Mar 21 Mar 27, 2022) to Week 13 (Mar 28 April 3, 2022) Kootenay Rockies, Northern BC saw an increase in visitation. Thompson Okanagan, Cariboo Chilcotin Coast, Vancouver Island, Vancouver Coast and Mountains saw a decrease.
- British Columbia decreased 8% when comparing Week 12 (Mar 21 Mar 27, 2022) to Week 13 (Mar 28 - April 3, 2022)

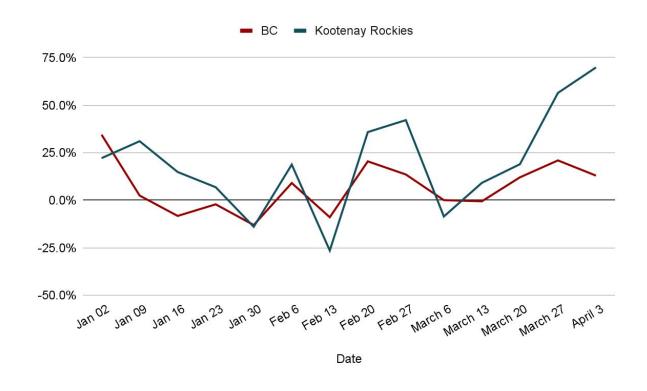
Notes:

- Data is based on the movement of mobile devices travelling within BC from BC or the rest of Canada who have spent one night 60 kms from their mobile device's home location.
 Therefore it includes all mobile movement - work and contractor travel, relocations within six months' time, visiting friends and relatives and people moving around their own regions.
- The baseline of comparison is 2019, with percentages above 0% indicating higher rates of visitation in 2022 than 2019, and percentages below 0% indicating lower rates of visitation in 2022 than 2019.
- Weekly comparisons may not reflect the exact same date between the two comparison years especially now they are 3 years apart. Therefore holiday weekends may fall on different weeks and result in higher peaks in the current year.

Domestic Overnight Visitors - Weekly Year Over Year (2019, 2020, 2021, 2022) Variation British Columbia



Domestic Overnight Visitors - Weekly Year Over Year (2019, 2020, 2021, 2022) Variation Kootenay Rockies



Key Findings

- Domestic Overnight Visitation to the Kootenay Rockies for Week 13 (Mar 28 - April 3, 2022) is
 up 69.9% compared to the same week in 2019
- The Kootenay Rockies saw 56.9% more
 visitation when compared to British Columbia during Week 13 (Mar 28 - April 3, 2022)
- Visitation to the Kootenay Rockies increased by 13.4% and British Columbia decreased 8% when comparing Week 12 (Mar 21 - Mar 27, 2022) to Week 13 (Mar 28 - April 3, 2022)

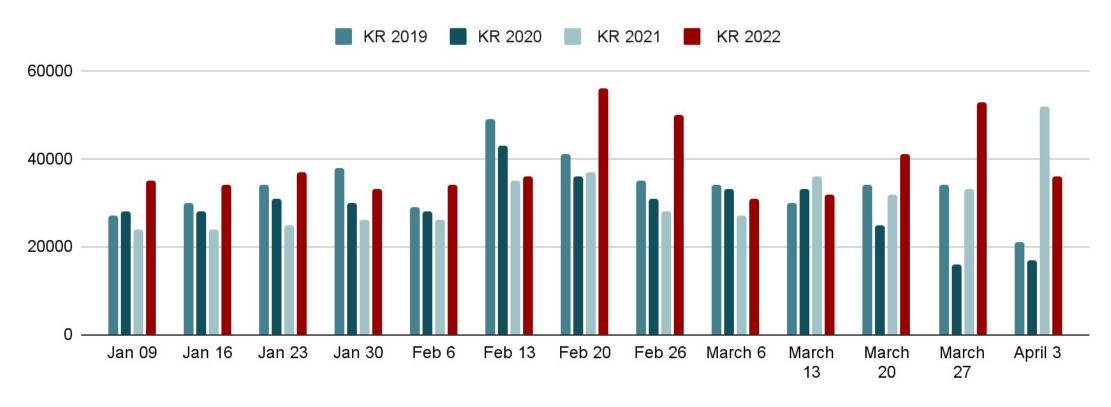
Long Weekends and Holidays:

- New Years Day ~ Jan 1
- Family Day ~ Feb 21

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Domestic Overnight Visitors - Weekly Year Over Year (2019, 2020, 2021, 2022) Variation Kootenay Rockies



Weekly Visitor Insights

STR Destination Report

March 27, 2022 to April 02, 2022

2022 Weekly Report









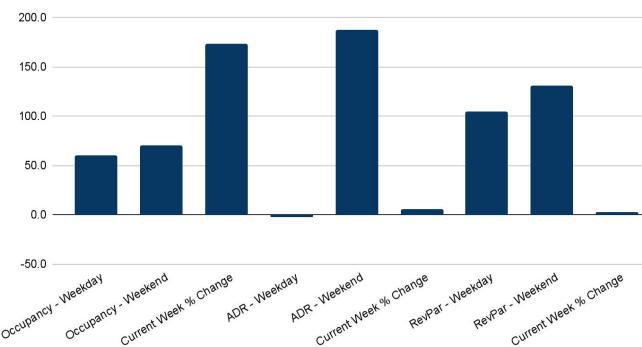


March 22 - April 2, 2022

- British Columbia had a 60.7% occupancy from Sunday-Thursday and a 69.8% occupancy during the weekend, down -2.9% compared to the same week in 2019.
- British Columbia had an ADR of \$173.06 from Sunday-Thursday and an ADR of \$187.08 during the weekend, up 6.1% compared to the same week in 2019.
- British Columbia had a RevPAR of \$105.02 from Sunday-Thursday and a RevPAR of \$130.64 during the weekend, up 3.0% compared to the same week in 2019.

Regional STATS the Weekend of April 1-2, 2022:

- Cariboo Chilcotin Coast: OCC 58.1% ADR \$136.98 REVPAR \$79.55
- Kootenay Rockies: OCC 44.9% ADR \$130.69 REVPAR \$58.63
- Northern BC: OCC 57.7% ADR \$128.56 REVPAR \$74.19
- Thompson Okanagan: OCC **63.1**% ADR **\$137.85** REVPAR **\$86.99**
- Vancouver Island: OCC 72.6% ADR \$188.82 REVPAR \$137.08
- Vancouver: OCC 78.9% ADR \$199.42 REVPAR \$157.26
- Whistler: OCC **64.4**% ADR **\$391.00** REVPAR **\$251.90**



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ending April Destination Weekly Report STR/BCHA/BCRTS

Glossary

- Occupancy: Calculated by the number of occupied rooms divided by the number of available rooms that physically exist in a hotel
- Average Daily Rate (ADR): Represents the average rental income per paid occupied room in a given time period, however, ADR itself cannot be used to measure a hotel's performance
- Revenue per Available Room (RevPAR): Calculated by multiplying a hotel's ADR by its occupancy rate, an increase in RevPAR most likely indicates an improvement in occupancy rate and can be used to measure a hotel's performance





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