



- As the tourism industry navigates through the global pandemic of COVID-19, the British Columbia Regional Tourism Secretariat (BCRTS) will provide baseline research to support the industry
- Baseline visitor analysis will help industry understand who is visiting our regions so they can plan strategically to attract visitors who will support their recovery
- The program has commenced with the BC
   Market as the top priority to coincide with the
   PHO travel recommendations for British
   Columbia, followed by the Alberta Market
- This report focuses on visitor analysis to the Kootenay Rockies Region



# RESEARCH OVERVIEW



- Environics Analytics is a Canadian based research firm providing information solutions for a variety of industries in both the Canadian and USA Markets
- Visitor View Canada provides insights the tourism industry needs to understand, market to and grow their business with Canadian travellers
- Visitor View produces neighborhood-level estimates of overnight Canadian visitors to Canada, the provinces and territories, or one of Canada's 85 tourism regions as defined by Destination Canada
- Estimates are provided for the total number of visitors, the number of trips and the number of nights spent in each province or tourism region
- Visitor View is based on anonymized, consent-based mobile location data Monthly, quarterly and annual estimate data is available starting with January 2018 to allow for analysis of historical trends

## Methodology

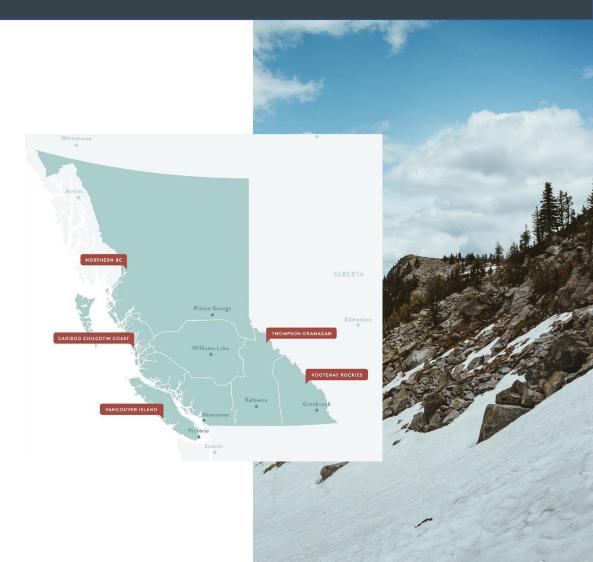
- Visitor: A visitor is defined as someone who travels 60+km from their point of origin
- **Trips:** Are defined as the count of domestic traveller trips which involved spending one or more nights over the time period as part of a continuous visit to the destination
- Nights Stayed: Is defined as the count of unique nights a domestic visitor was observed in the destination over the time period (between 6:00pm – 8:00am the following day)



# RESEARCH OVERVIEW



- Measure the effectiveness of your marketing strategies on Canadian Visitors, the Canadian travel and tourism industry and understand the impact of the worldwide COVID-19 pandemic as it relates to Visitors, Number of Trips and Number of Overnight Stays within Canada, its provinces, territories, and tourism regions
- Using Visitor View we can compare the number of visitors and their travel patterns by month in 2019, 2020 and 2021
- We can also compare different regions to assess the impact of the pandemic on Canadian travel patterns and identify when visitors start to return to British Columbia's respective tourism regions
- Identify the best regions and neighborhoods in Canada to prospect for new visitors and use the PRIZM Segmentation System to optimize experience development and marketing





# **Canadian Visitation**

300,000

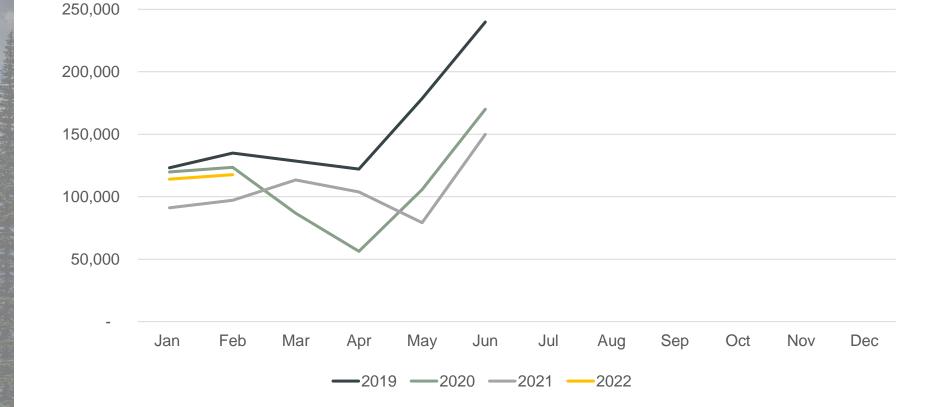
CANADIAN VISITORS TRAVELLING TO THE KOOTENAY ROCKIES BY MONTH

2022 Visitor
Highlights

KOOTENAY
ROCKIES

bcrts

- January 2022 saw a -7% decrease compared to January 2019, a -5% decrease compared to 2020 and a 25% increase compared to 2021
- February 2022 saw a -13% decrease compared to February 2019, a -5% decrease compared to 2020 and a 21% increase compared to 2021







# **British Columbian Visitation**

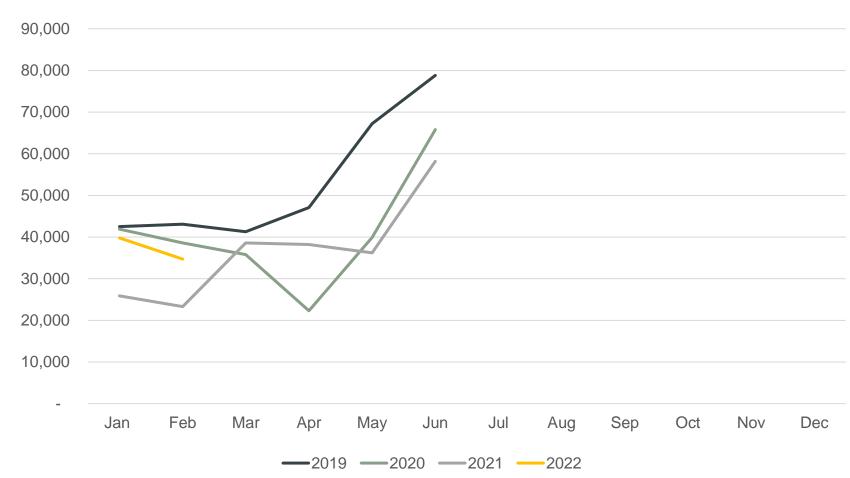
# Highlights KOOTENAY ROCKIES bcrts

2022 Visitor

BC VISITORS TRAVELLING TO THE KOOTENAY ROCKIES BY MONTH

- January 2022 saw a -6% decrease compared to January 2019, a -5% decrease compared to 2020 and a 54% increase compared to 2021
- February 2022 saw a -19% decrease compared to February 2019, a -10% decrease compared to 2020 and a 49% increase compared to 2021





# **British Columbian Visitation**

120,000

100,000

80,000

60,000

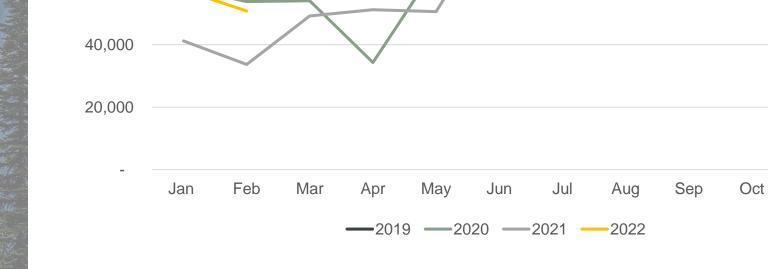
## BC TRIPS TO THE KOOTENAY ROCKIES BY MONTH



Nov

Dec

- January 2022 saw a -9% decrease compared to January 2019, a -1% decrease compared to 2020 and a 40% increase compared to 2021
- February 2022 saw a -14% decrease compared to February 2019, a -6% decrease compared to 2020 and a 51% increase compared to 2021



# **British Columbian Visitation**

300,000

250,000

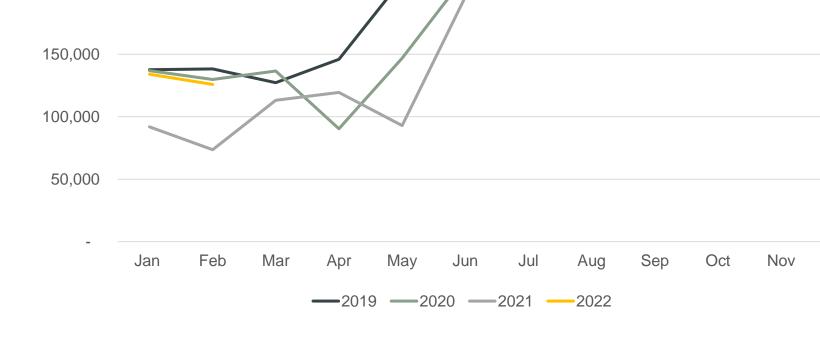
200,000

## BC OVERNIGHT STAYS IN THE KOOTENAY ROCKIES BY MONTH



Dec

- January 2022 saw a -3% decrease compared to January 2019, a -2% decrease compared to 2020 and a 46% increase compared to 2021
- February 2022 saw a -9% decrease compared to February 2019, a -3% decrease compared to 2020 and a 71% increase compared to 2021





# January 2022 Canada/British Columbia Regional Visitation

Percentage of Visitors to the Kootenay Rockies

by Province January 2022



## **Kootenay Rockies**

#### Overview

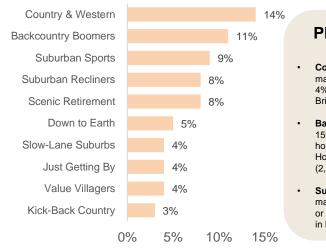
The number of visitors to the Kootenay Rockies from Canadian travellers decreased by -7% when comparing January 2022 to January 2019.

Visitors decreased by **-5%** when compared to January 2020 and increased by **25%** when compared to January 2021.

Alberta made up the majority of visitors at 46% followed by British Columbia at 35%

#### **Canadian Visitors** Canadian Visitors to the Kootenav Rockies decreased by -7% in January 2022 compared to January 2019 NWT Canadian Visitors to the NS Kootenav Rockies decreased by -5% in January 2022 compared to January 2020 Canadian Visitors to the Kootenay Rockies increased by 25% in January 2022 compared to January 2021 0% 0% 20% 40% 60% **2022 Canadian Visitors to the Kootenay Rockies** January 2019-2022 363,200 373,700 369,000 400,000 350,000 300,000 **2019** 250,000 171,000 165,400 131,500 151,600 **2020** 200.000 91,200 114,100 150.000 **2021** 100,000 50,000 2022 Overnight Stays Visitors Trips

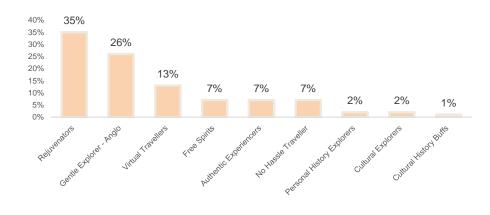
### January 2022 BC Visitors by PRIZM Segment



### **PRIZM Overview**

- Country & Western rank 5th, making up 85,872 households, or 4% of the total Households in British Columbia (2,018,734)
- Backcountry Boomers rank 15th, making up 55,024 households, or 3% of the total Households in British Columbia (2.018.734).
- Suburban Sports rank 1st, making up 122,632 households, or 6.1% of the total Households in British Columbia (2,018,734).

#### January 2022 BC Visitors by EQ Type



Note: A Visitor is defined as someone who travels 60+ km from their point of origin. Trips may be counted more than once due to repeat visitation.

Note: All counts have been rounded to the nearest 100

<sup>\*</sup>All Percentages relate to an increase or decrease in Canadian Visits when comparing January in previous years to January 2022.

# February 2022 Canada/British Columbia Regional Visitation

Percentage of Visitors to the Kootenay Rockies

# 2022 Visitor Highlights KOOTENAY ROCKIES bcrts

## **Kootenay Rockies**

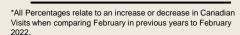
#### Overview

The number of visitors to the Kootenay Rockies from Canadian travellers decreased by -13% when comparing February 2022 to February 2019.

Visitors decreased by **-5%** when compared to February 2020 and increased by **21%** when compared to February 2021.

Alberta made up the majority of visitors at 52% followed by British Columbia at 30%

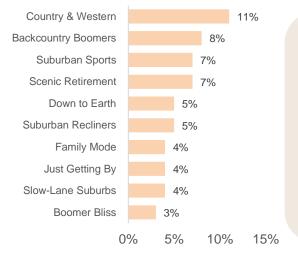
by Province February 2022 30% **Canadian Visitors**  Canadian Visitors to the Kootenav Rockies decreased by -13% in February 2022 compared to February 2019 NWT Canadian Visitors to the NS Kootenav Rockies decreased by -5% in February 2022 compared to February 2020 Canadian Visitors to the Kootenay Rockies increased by 21% in February 2022 compared to February 2021 0% 0% 20% 40% 60% **2022 Canadian Visitors to the Kootenay Rockies** February 2019-2022 500,000 397,400 375,900 400.000 330.600 **2019** 300.000 **2020** 182,700 170,200 129,200 148,800 200,000 134,900 123,600 97.200 117,600 **2021** 100,000 2022 Overnight Stavs Visitors Trips



Note: A Visitor is defined as someone who travels 60+ km from their point of origin. Trips may be counted more than once due to repeat

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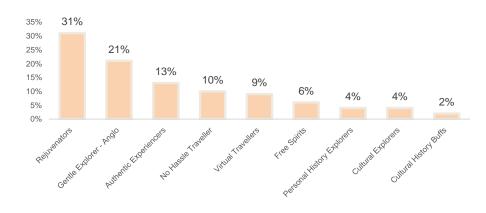




## PRIZM Overview

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#### February 2022 BC Visitors by EQ Type





# **Alberta Visitation**

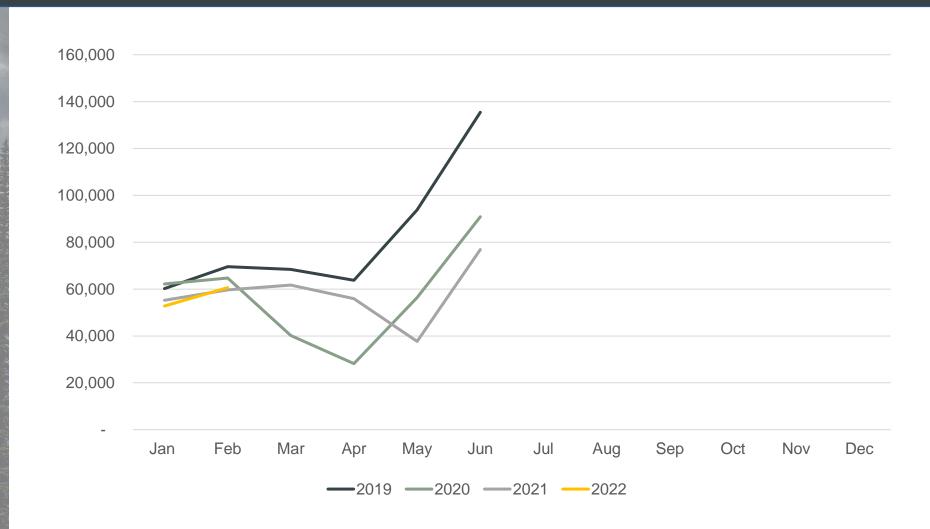
## ALBERTA VISITORS TRAVELLING TO THE KOOTENAY ROCKIES BY MONTH



January 2022 saw a -12% decrease compared to January 2019, a -15% decrease compared to 2020 and a -4% decrease compared to 2021

February 2022 saw a -13% decrease compared to February 2019, a -6% decrease compared to 2020 and a 2% increase compared to 2021





# **Alberta Visitation**

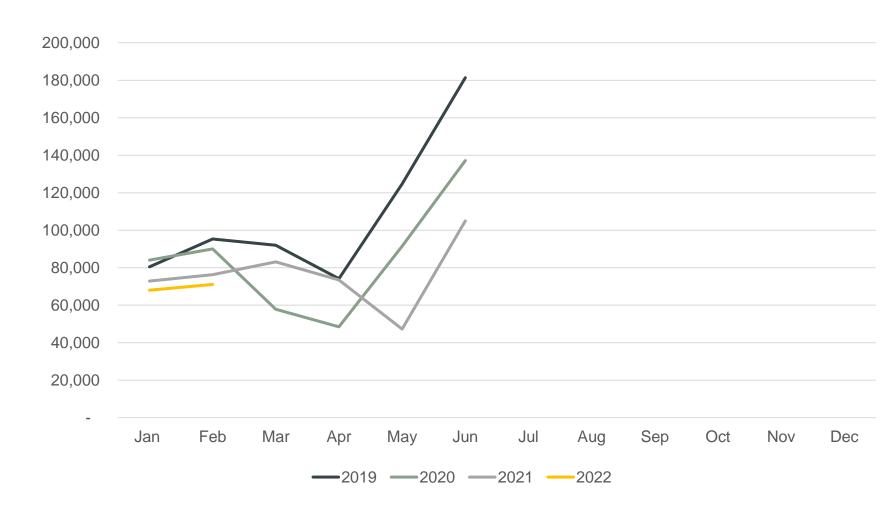
## ALBERTA TRIPS TO THE KOOTENAY ROCKIES BY MONTH



January 2022 saw a -16% decrease compared to January 2019, a -19% decrease compared to 2020 and a -7% decrease compared to 2021

February 2022 saw a -25% decrease compared to February 2019, a -21% decrease compared to 2020 and a -7% decrease compared to 2021





# **Alberta Visitation**

400,000

## ALBERTA OVERNIGHT STAYS IN THE KOOTENAY ROCKIES BY MONTH

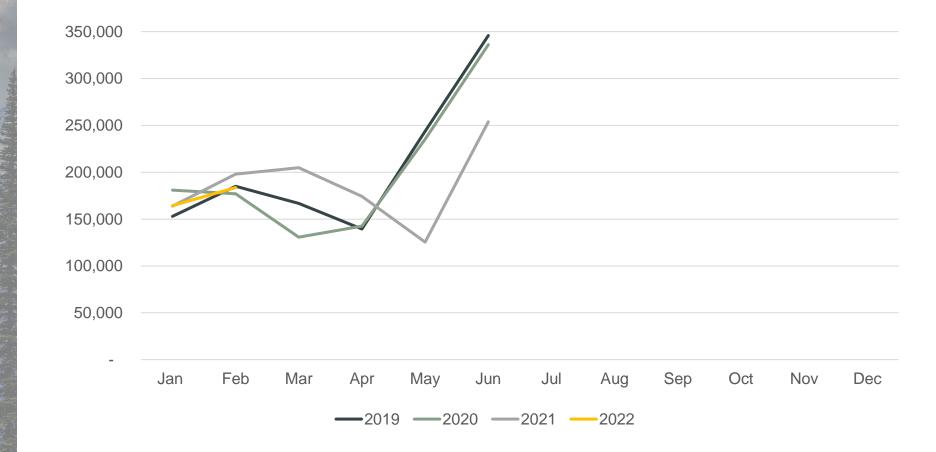
2022 Visitor
Highlights

KOOTENAY
ROCKIES

bcrts

January 2022 saw a 7% increase compared to January 2019, a -9% decrease compared to 2020 and a 0.3% increase compared to 2021

February 2022 saw a -1% decrease compared to February 2019, a 4% increase compared to 2020 and a -7% decrease compared to 2021





# January 2022 Canada/Alberta Regional Visitation

Percentage of Visitors to the Kootenay Rockies

# 2022 Visitor Highlights KOOTENAY ROCKIES bcrts

## **Kootenay Rockies**

#### Overview

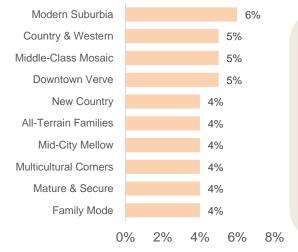
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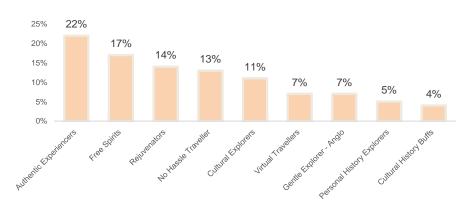
### January 2022 Alberta Visitors by PRIZM Segment



#### **PRIZM Overview**

- Modern Suburbia rank 1<sup>st</sup>, making up 125,524 households, or 7.6% of the total Households in Alberta (1,641,221).
- Country & Western rank 6<sup>th</sup>, making up 66,998 households, or 4.1% of the total Households in Alberta (1,641,221).
- Middle-Class Mosaic rank 4th, making up 81,299 households, or 5% of the total Households in Alberta (1,641,221).

#### January 2022 Alberta Visitors by EQ Type



Note: A Visitor is defined as someone who travels 60+ km from their point of origin. Trips may be counted more than once due to repeat visitation.

Note: All counts have been rounded to the nearest 100

<sup>\*</sup>All Percentages relate to an increase or decrease in Canadian Visits when comparing January in previous years to January 2022.

## February 2022 Canada/Alberta Regional Visitation

Percentage of Visitors to the Kootenay Rockies

# 2022 Visitor Highlights KOOTENAY ROCKIES bcrts

## **Kootenay Rockies**

#### Overview

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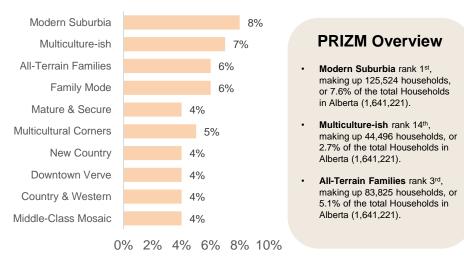
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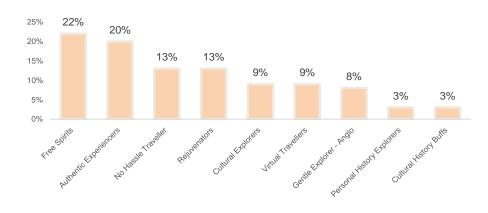
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### February 2022 Alberta Visitors by PRIZM Segment



#### February 2022 Alberta Visitors by EQ Type



<sup>\*</sup>All Percentages relate to an increase or decrease in Canadian Visits when comparing February in previous years to February

## **CONTACT US**



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