



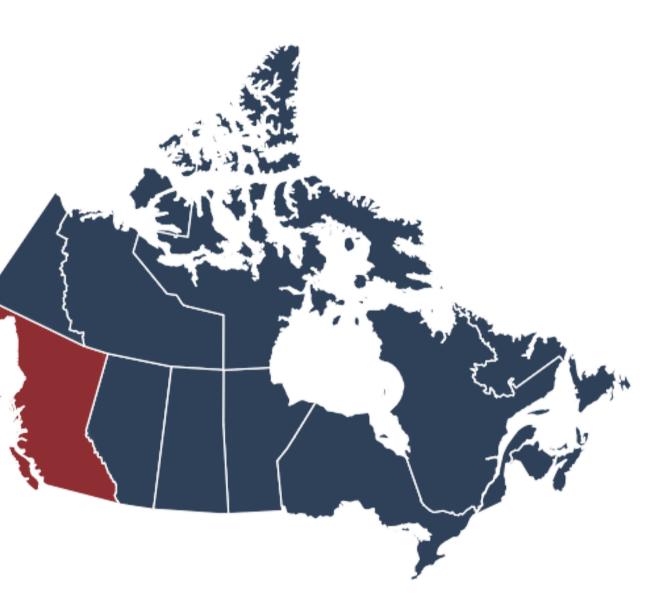
WEEKLY VISITOR INSIGHTS

Measuring Canadian Travel Patterns

JANUARY 1 - APRIL 25, 2021

PURPOSE

- The Measuring Canadian Travel Patterns dashboard created by Environics Analytics helps the Canadian travel and tourism industry understand the impact of the worldwide COVID-19 pandemic as it relates to Domestic Overnight Visitors within Canada, its **provinces, territories**, and **tourism regions**.
- With this dashboard we can easily compare visitor travel patterns (to prior weeks in 2021 and year over year 2020, 2021).
- We can also compare different regions to assess the impact of the pandemic on Canadian travel patterns and identify when visitors start to return to British Columbia's respective tourism regions.



METHODOLOGY

- Environics Analytics uses privacy compliant, anonymized mobile movement data to identify devices whose Daily Common Evening Location is 60 km or more away from their Yearly Common Evening Location.
- Data is aggregated and compared on a weekly basis versus the previous year and week.
 - (Note: Year over year data may not compare the <u>exact</u> same date range).
- Data is limited to devices that we can reliably infer their Daily and Yearly Common Evening Locations.
- Data has been standardized and normalized leveraging demographic data and <u>PRIZM</u>, their neighbourhood classification system.



GLOSSARY

- Timeframe: The dashboard data starts the week of January, 2020 and is tracked on a weekly basis.
- Domestic Overnight Visitors: Extrapolated from a sample of mobile devices that spent at least one night more than 60KM away from their Yearly Common Evening Location.
- Common Evening Location: A location where the device is normally seen between 6PM and 8AM the following morning.



INTRODUCTION

- Environics Analytics' Weekly Tourism Tracker filters data by Canada, Province or Territory. R1 or Region
 1 is selected as the region from which to make comparisons, in this case, the province of BC.
- R2 or Region 2 represents the comparison region, in this case each of the regions of BC.

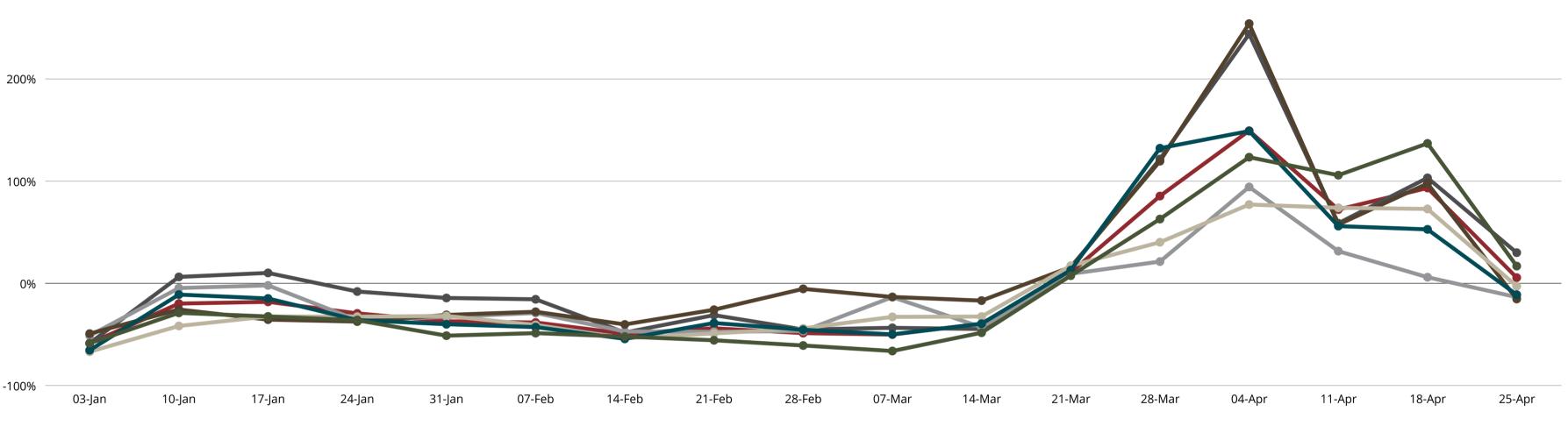
• BC Regions:

- Cariboo Chilcotin Coast
- Kootenay Rockies
- Northern B.C
- Thompson-Okanagan
- Vancouver Island
- Vancouver, Coast & Mountains



DOMESTIC OVERNIGHT VISITORS - WEEKLY YEAR OVER YEAR VARIATION **B.C REGIONS**

300%



Key Findings:

- All of the Regions saw a decrease in visitation when comparing Week 63 (April 12-18, 2021) to Week 64 (April 19-25, 2021).
- British Columbia decreased by 88% when comparing Week 63 (April 12-18, 2021) to Week 64 (April 19-25, 2021).

Notes:

- restrictions ongoing through current period.

6 | Weekly Report

British Columbia

Thompson Okanagan

Cariboo Chilcotin Coast

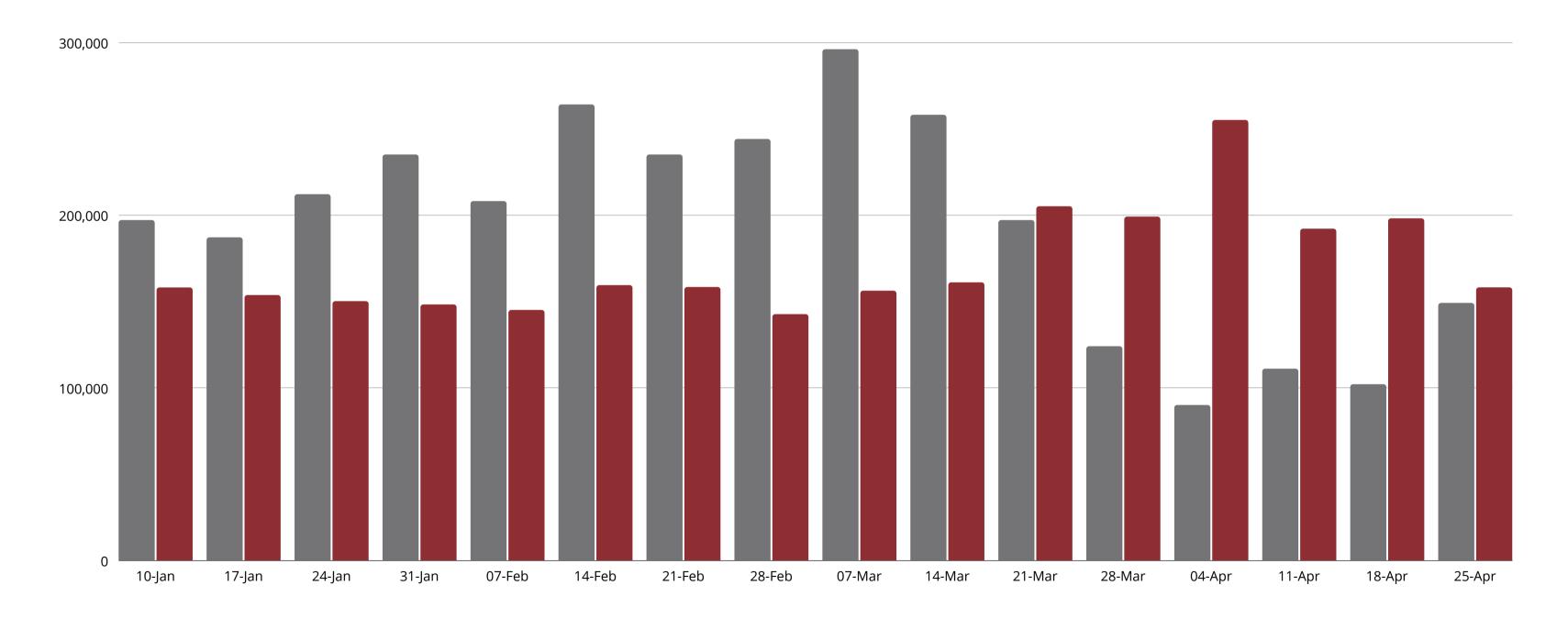
Kootenay Rockies

• British Columbia declared a provincial state of emergency on Wednesday, March 18, 2020. Travel

• The weeks ending Mar 21, 28 and Apr 4 were Spring Break and Easter Holiday Weekends in 2021, and were the first three weeks of lockdown in 2020, therefore we saw much higher movement in comparison with last year, with the week ending Apr 25 reflecting Apr 19 travel restrictions. • Data is compared on a week-by-week basis and may not reflect the exact same date range year over year. Increases and decreases are in the differential in visitor volume year over year.



DOMESTIC OVERNIGHT VISITORS - WEEKLY YEAR OVER YEAR VARIATION BRITISH COLUMBIA

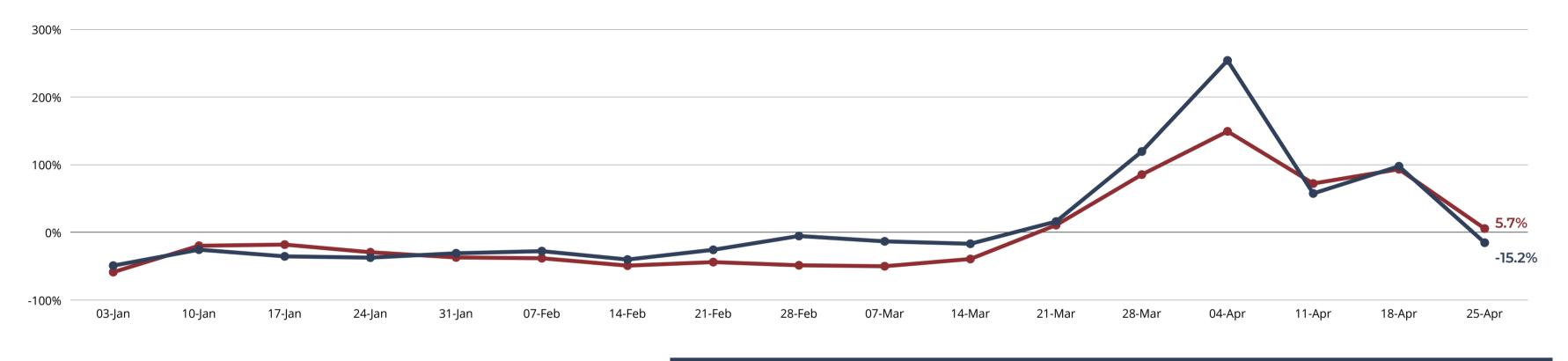


7 | Weekly Report

British Columbia 2020



DOMESTIC OVERNIGHT VISITORS - WEEKLY YEAR OVER YEAR VARIATION **KOOTENAY ROCKIES**



Key Findings:

- The Kootenay Rockies saw 21% less visitation when compared to British Columbia during Week 64 (April 19-25, 2021).
- Visitation to the Kootenay Rockies decreased by 113% and British Columbia decreased by 88% when comparing Week 63 (April 12-18, 2021) to Week 64 (April 19-25, 2021).

Notes:

- ongoing through current period.



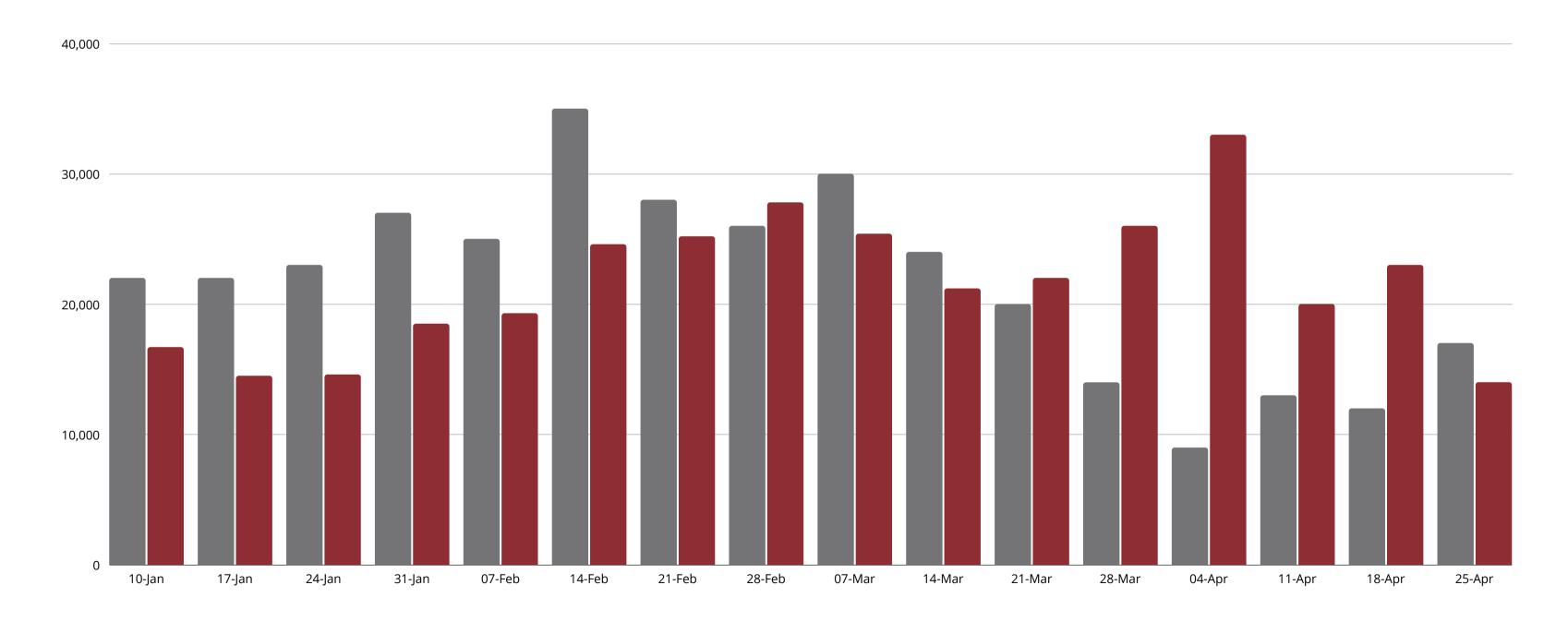
• British Columbia declared a provincial state of emergency on Wednesday, March 18, 2020. Travel restrictions

• The weeks ending Mar 21, 28 and Apr 4 were Spring Break and Easter Holiday Weekends in 2021, and were the first three weeks of lockdown in 2020, therefore we saw much higher movement in comparison with last year, with the week ending Apr 25 reflecting Apr 19 travel restrictions.

• Data is compared on a week-by-week basis and may not reflect the exact same date range year over year. Increases and decreases are in the differential in visitor volume year over year.

Kootenay Rockies

DOMESTIC OVERNIGHT VISITORS - WEEKLY YEAR OVER YEAR VARIATION KOOTENAY ROCKIES



9 | Weekly Report

Kootenay Rockies 2020

Kootenay Rockies 2021





Source: STR/NCHA/BCRTS Destination Weekly Report - Week ending April 24, 2021

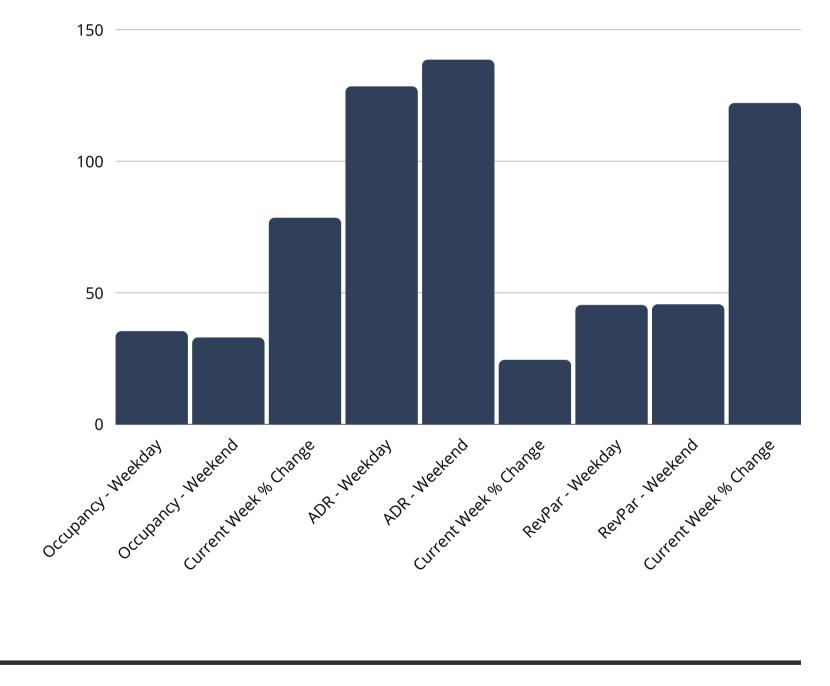
WEEKLY VISITOR INSIGHTS

STR Destination Report

APRIL 18-24, 2021

BRITISH COLUMBIA SUMMARY APRIL 18-24, 2021

- British Columbia had a 35.3% occupancy from Monday-Friday and a 32.9% occupancy during the weekend
 - Compared to the week of April 19, 2020, total occupancy is up 78.4%
- British Columbia had an ADR of 128.32 from Monday-Friday and an ADR of 138.47 during the weekend
 - Compared to the week of April 19, 2020, total ADR is up 24.4%
- British Columbia had a RevPAR of 45.25 from Monday-Friday and a RevPAR of 45.51 during the weekend
 - Compared to the week of April 19, 2020, total RevPAR is up 122%









2021 Source: STR/BCHA/BCRTS Destination Weekly Report - Week ending April 24,

GLOSSARY

- Occupancy: Calculated by the number of occupied rooms divided by the number of available rooms that physically exist in a hotel
- Average Daily Rate (ADR): Represents the average rental income per paid occupied room in a given time period, however, ADR itself cannot be used to measure a hotel's performance
- Revenue per Available Room (RevPAR): Calculated by multiplying a hotel's ADR by its occupancy rate, an increase in RevPAR most likely indicates an improvement in occupancy rate and can be used to measure a hotel's performance







CONTACT US

Kelly Galaski Managing Director, Symphony Tourism Services

Email: <u>kelly@totabc.com</u> Phone: 778.721.5448



13 | Weekly Report



SYMPHONY TOURISM SERVICES