

WEEKLY VISITOR INSIGHTS



Measuring Canadian Travel Patterns

JANUARY 1 - APRIL 18, 2021



PURPOSE

- The Measuring Canadian Travel Patterns dashboard created by Environics Analytics helps the Canadian travel and tourism industry understand the impact of the worldwide COVID-19 pandemic as it relates to Domestic Overnight Visitors within Canada, its provinces, territories, and tourism regions.
- With this dashboard we can easily compare visitor travel patterns (to prior weeks in 2021 and year over year 2020, 2021).
- We can also compare different regions to assess the impact of the pandemic on Canadian travel patterns and identify when visitors start to return to British Columbia's respective tourism regions.



METHODOLOGY

- Environics Analytics uses privacy compliant, anonymized mobile movement data to identify devices whose Daily Common Evening Location is 60 km or more away from their Yearly Common Evening Location.
- Data is aggregated and compared on a weekly basis versus the previous year and week.
 - (Note: Year over year data may not compare the <u>exact</u> same date range).
- Data is limited to devices that we can reliably infer their Daily and Yearly Common Evening Locations.
- Data has been standardized and normalized leveraging demographic data and PRIZM, their neighbourhood classification system.



GLOSSARY

- Timeframe: The dashboard data starts the week of January, 2020 and is tracked on a weekly basis.
- Domestic Overnight Visitors: Extrapolated from a sample of mobile devices that spent at least one night more than 60KM away from their Yearly Common Evening Location.
- Common Evening Location: A location where the device is normally seen between 6PM and 8AM the following morning.



INTRODUCTION

- Environics Analytics' Weekly Tourism Tracker filters data by Canada, Province or Territory. R1 or Region 1 is selected as the region from which to make comparisons, in this case, the province of BC.
- R2 or Region 2 represents the comparison region, in this case each of the regions of BC.

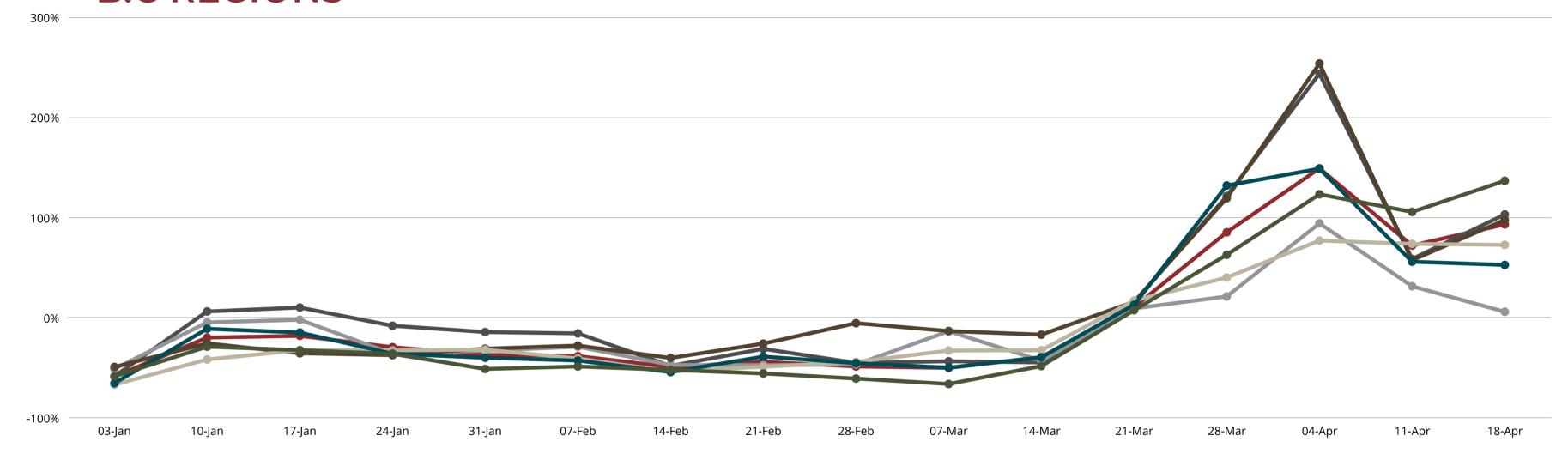
• BC Regions:

- Cariboo Chilcotin Coast
- Kootenay Rockies
- Northern B.C
- Thompson-Okanagan
- Vancouver Island
- Vancouver, Coast & Mountains



DOMESTIC OVERNIGHT VISITORS - WEEKLY YEAR OVER YEAR VARIATION

B.C REGIONS



Key Findings:

- The Thompson Okanagan, Kootenay Rockies and Vancouver, Coast & Mountains saw an increase in visitation when comparing Week 62 (April 5-11 2021) to Week 63 (April 12-18, 2021), the Cariboo Chilcotin Coast, Northern BC and Vancouver Island saw a decrease.
- British Columbia increased by 21% when comparing Week 62 (April 5-11 2021) to Week 63 (April 12-18, 2021).

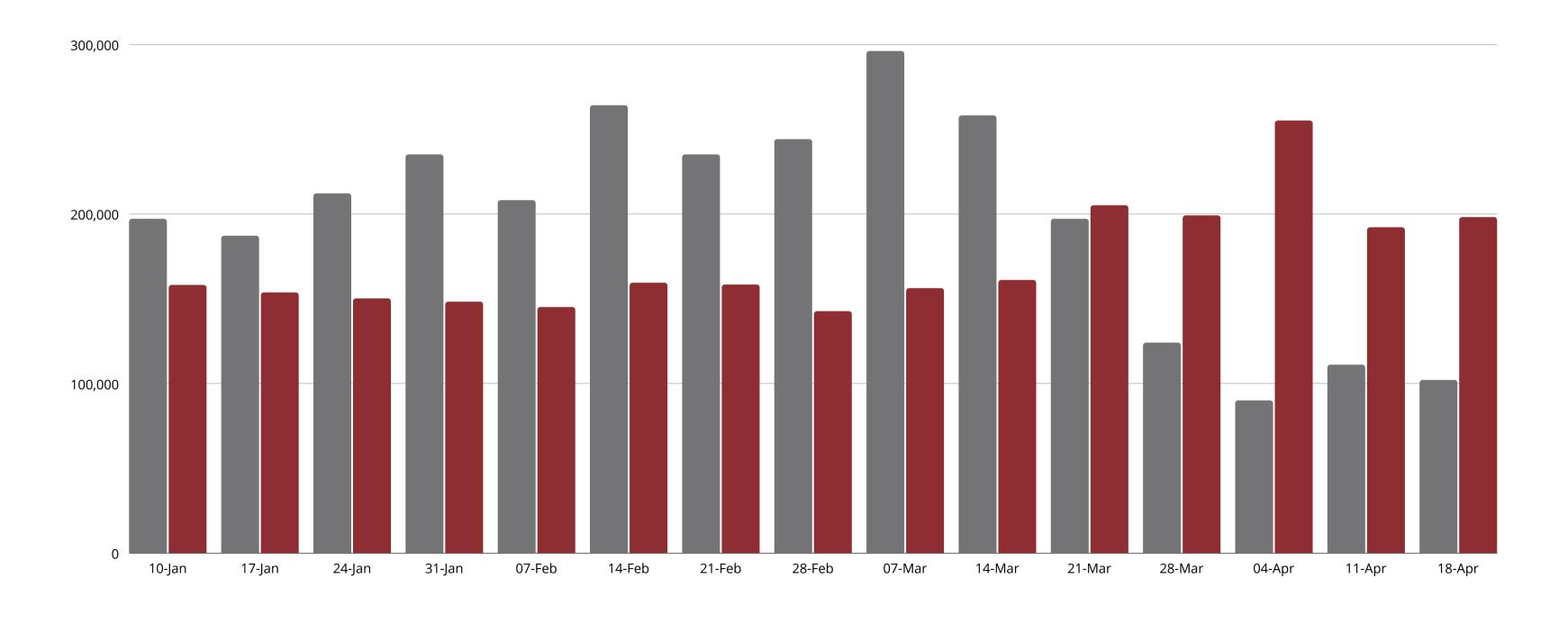
Notes:

- British Columbia declared a provincial state of emergency on Wednesday, March 18, 2020. Travel restrictions ongoing through current period.
- The weeks ending Mar 21, 28 and Apr 4 were Spring Break and Easter Holiday Weekends in 2021, and were the first three weeks of lockdown in 2020, therefore we saw much higher movement in comparison with last year, with the weeks ending Apr 11 & 18 at or above 2020 levels.
- Data is compared on a week-by-week basis and may not reflect the exact same date range year over year. Increases and decreases are in the differential in visitor volume year over year.

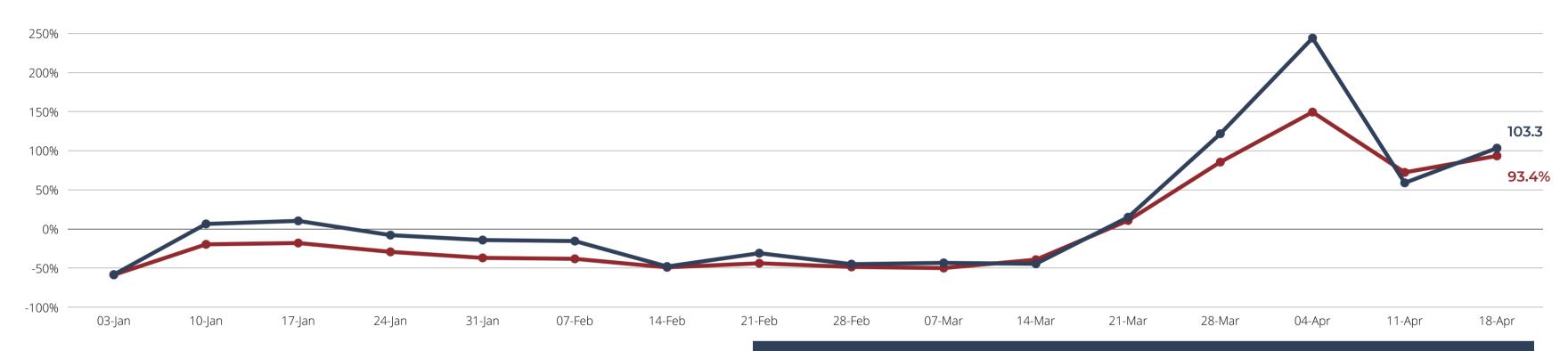


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DOMESTIC OVERNIGHT VISITORS - WEEKLY YEAR OVER YEAR VARIATION **BRITISH COLUMBIA**



DOMESTIC OVERNIGHT VISITORS - WEEKLY YEAR OVER YEAR VARIATION THOMPSON OKANAGAN REGION



Key Findings:

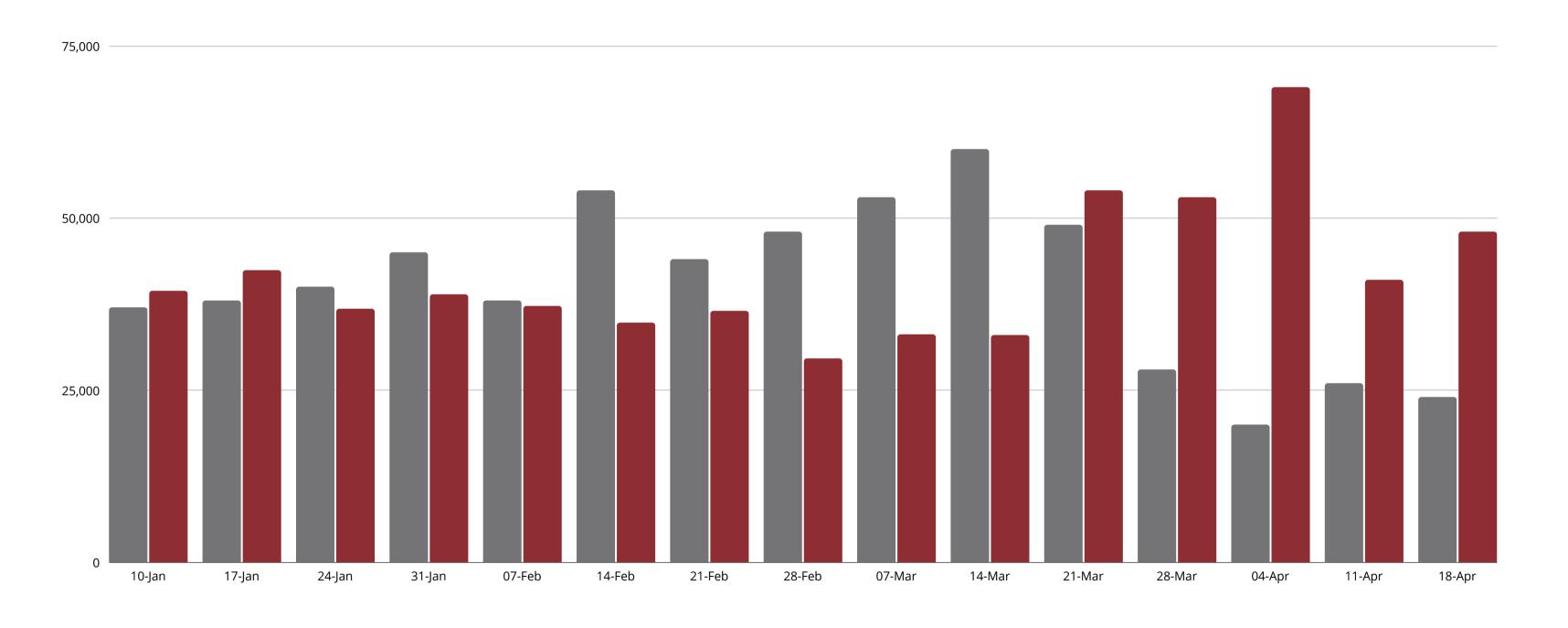
- The Thompson Okanagan saw 10% more visitation when compared to British Columbia during Week 63 (April 12-18, 2021).
- Visitation to the Thompson Okanagan increased by 44% and British Columbia increased by 21% when comparing Week 62 (April 5-11 2021) to Week 63 (April 12-18, 2021).

- British Columbia declared a provincial state of emergency on Wednesday, March 18, 2020. Travel restrictions ongoing through current period.
- The weeks ending Mar 21, 28 and Apr 4 were Spring Break and Easter Holiday Weekends in 2021, and were the first three weeks of lockdown in 2020, therefore we are seeing much higher movement in comparison with last year, with the weeks ending Apr 11 & 18 still above 2020 levels.
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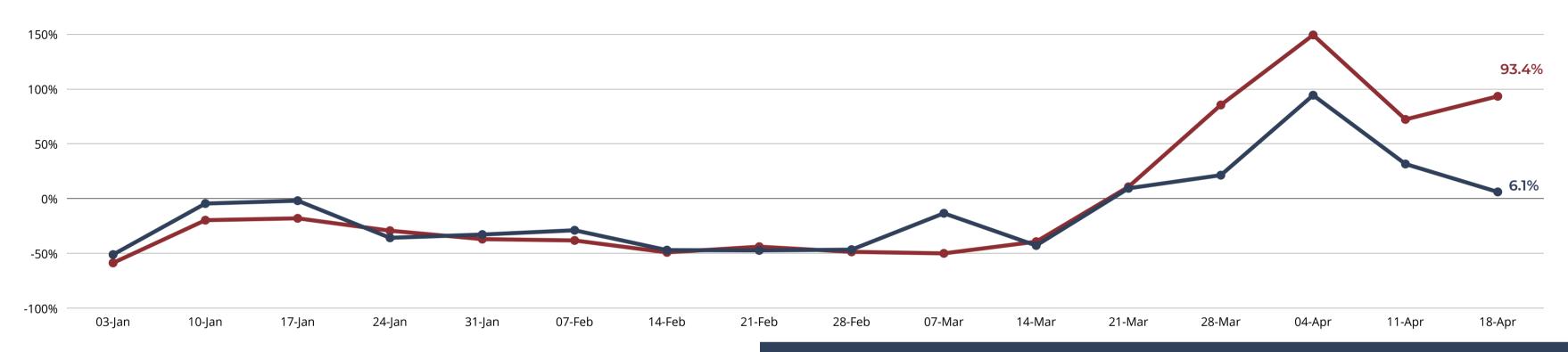




DOMESTIC OVERNIGHT VISITORS - WEEKLY YEAR OVER YEAR VARIATION THOMPSON OKANAGAN REGION



DOMESTIC OVERNIGHT VISITORS - WEEKLY YEAR OVER YEAR VARIATION CARIBOO CHILCOTIN COAST



Key Findings:

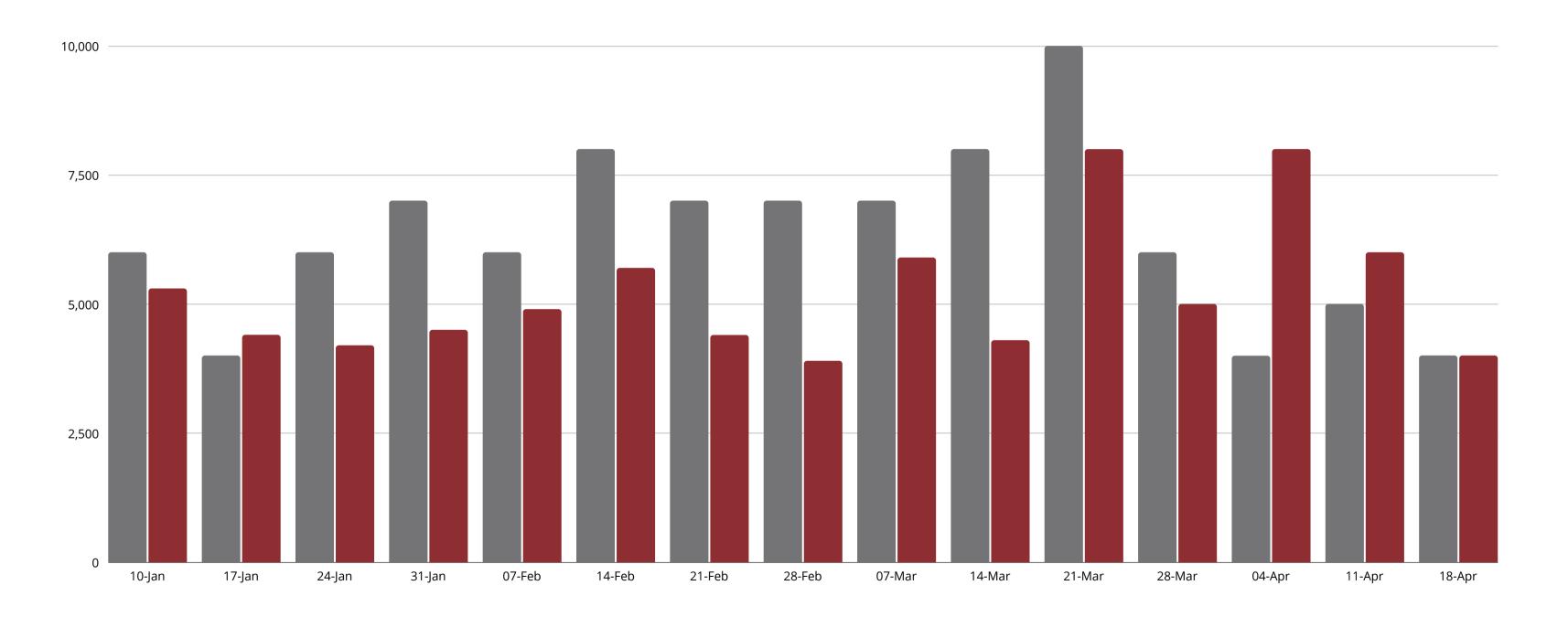
- The Cariboo Chilcotin Coast saw 87% less visitation when compared to British Columbia during Week 63 (April 12-18, 2021).
- Visitation to the Cariboo Chilcotin Coast decreased by 26% and British Columbia increased by 21% when comparing Week 62 (April 5-11 2021) to Week 63 (April 12-18, 2021).

- British Columbia declared a provincial state of emergency on Wednesday, March 18, 2020. Travel restrictions ongoing through current period.
- The weeks ending Mar 21, 28 and Apr 4 were Spring Break and Easter Holiday Weekends in 2021, and were the first three weeks of lockdown in 2020, therefore we saw higher movement in comparison with last year, with the weeks ending Apr 11 & 18 closer to 2020 levels.
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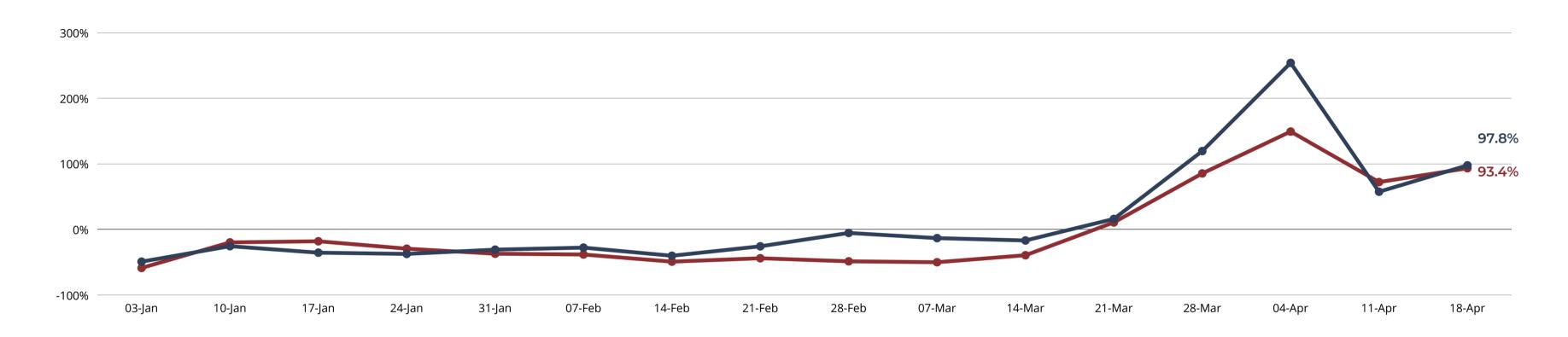




DOMESTIC OVERNIGHT VISITORS - WEEKLY YEAR OVER YEAR VARIATION CARIBOO CHILCOTIN COAST



DOMESTIC OVERNIGHT VISITORS - WEEKLY YEAR OVER YEAR VARIATION KOOTENAY ROCKIES



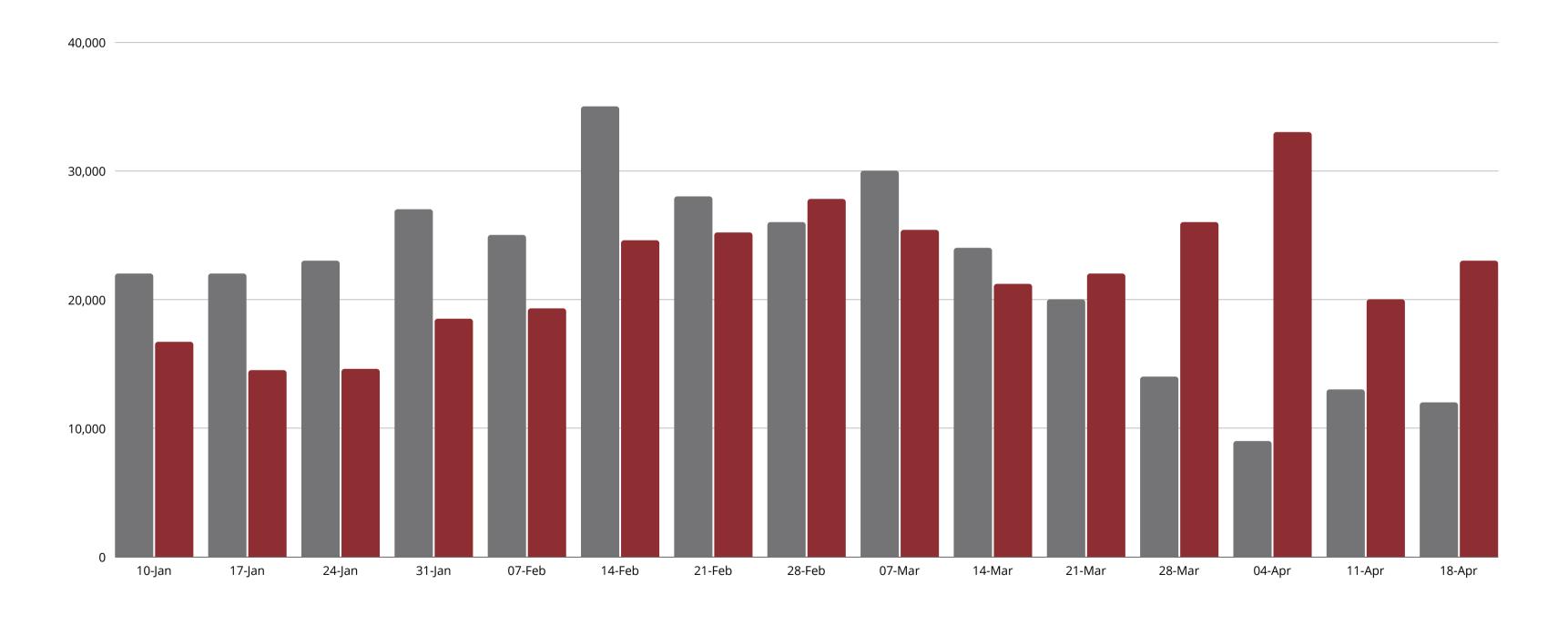
Key Findings:

- The Kootenay Rockies saw 4% more visitation when compared to British Columbia during Week 63 (April 12-18, 2021).
- Visitation to the Kootenay Rockies increased by 40% and British Columbia increased by 21% when comparing Week 62 (April 5-11 2021) to Week 63 (April 12-18, 2021).

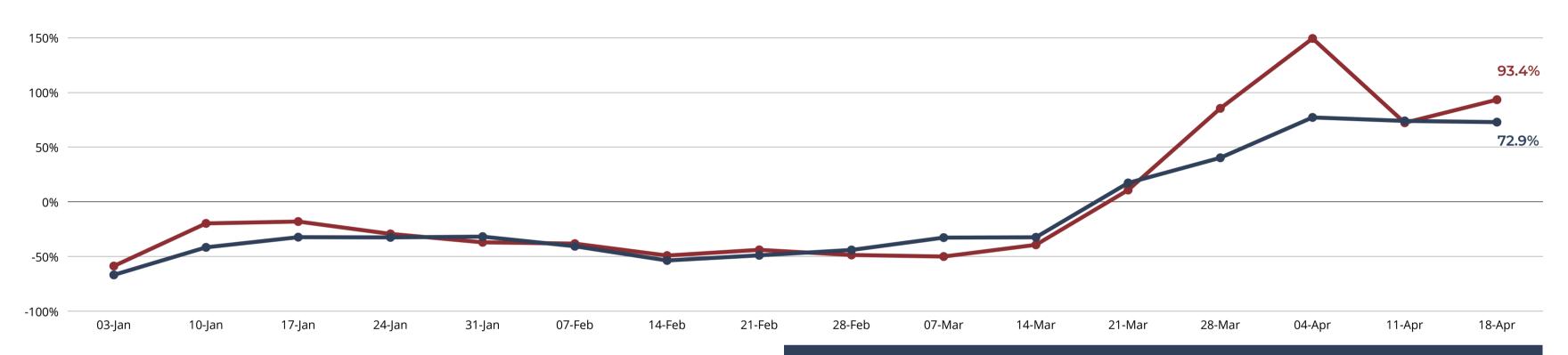
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DOMESTIC OVERNIGHT VISITORS - WEEKLY YEAR OVER YEAR VARIATION KOOTENAY ROCKIES



DOMESTIC OVERNIGHT VISITORS - WEEEKLY YEAR OVER YEAR VARIATION NORTHERN BC



Key Findings:

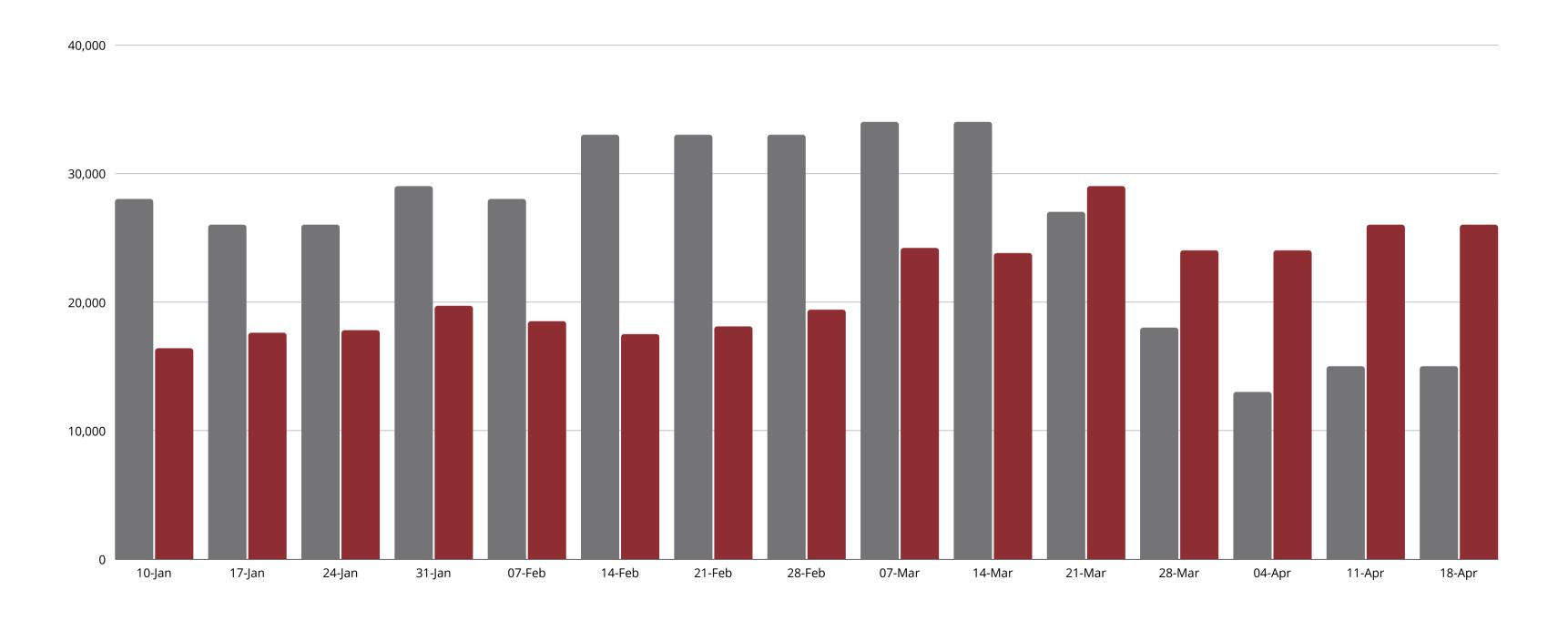
- Northern BC saw 21% less visitation when compared to British Columbia during Week 63 (April 12-18, 2021).
- Visitation to Northern BC decreased by 1% and British Columbia increased by 21% when comparing Week 62 (April 5-11 2021) to Week 63 (April 12-18, 2021).

- British Columbia declared a provincial state of emergency on Wednesday, March 18, 2020. Travel restrictions ongoing through current period.
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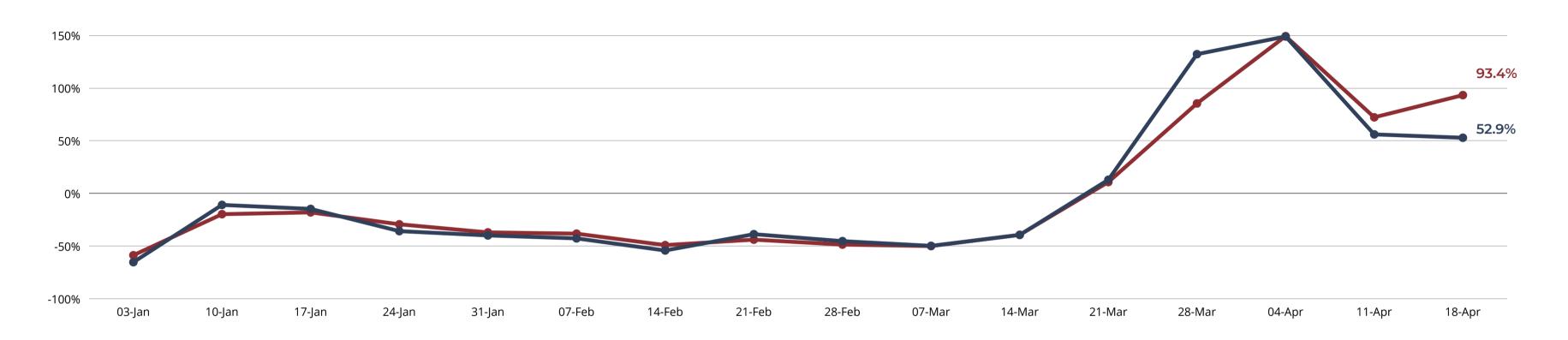




DOMESTIC OVERNIGHT VISITORS - WEEKLY YEAR OVER YEAR VARIATION NORTHERN BC



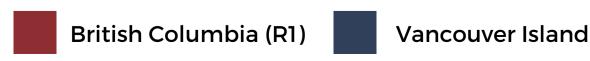
DOMESTIC OVERNIGHT VISITORS - WEEKLY YEAR OVER YEAR VARIATION VANCOUVER ISLAND



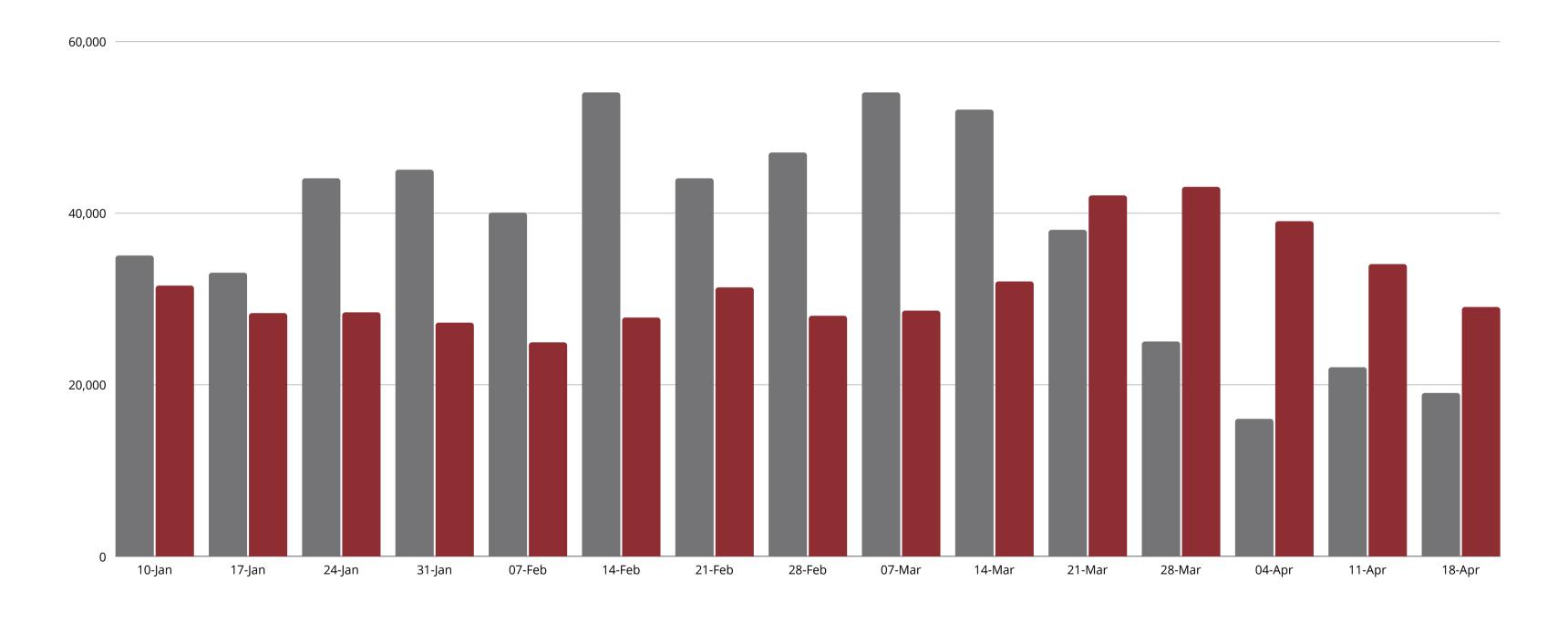
Key Findings:

- Vancouver Island saw 41% less visitation when compared to British Columbia during Week 63 (April 12-18, 2021).
- Visitation to Vancouver Island decreased by 3% and British Columbia increased by 21% when comparing Week 62 (April 5-11 2021) to Week 63 (April 12-18, 2021).

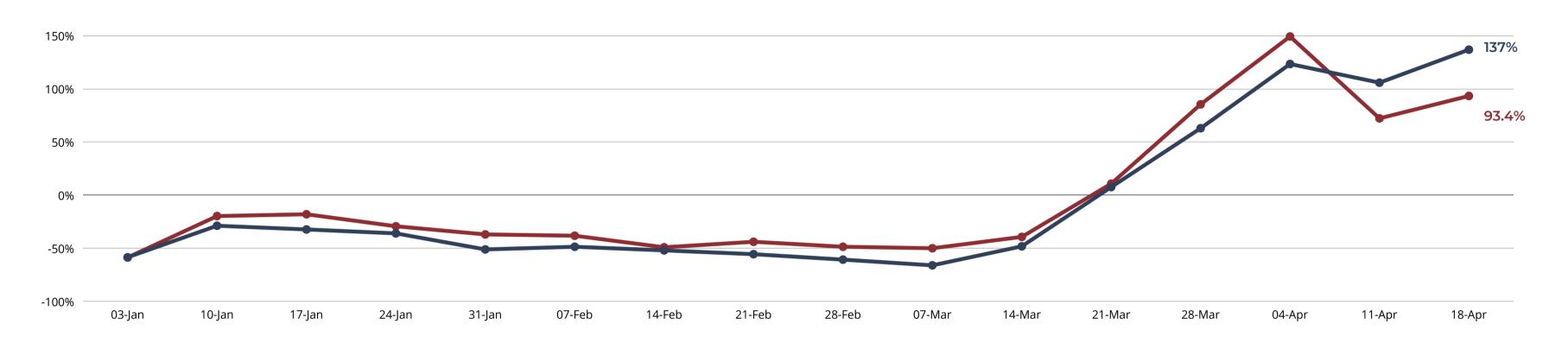
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DOMESTIC OVERNIGHT VISITORS - WEEKLY YEAR OVER YEAR VARIATION **VANCOUVER ISLAND**



DOMESTIC OVERNIGHT VISITORS - WEEKLY YEAR OVER YEAR VARIATION VANCOUVER, COAST & MOUNTAINS



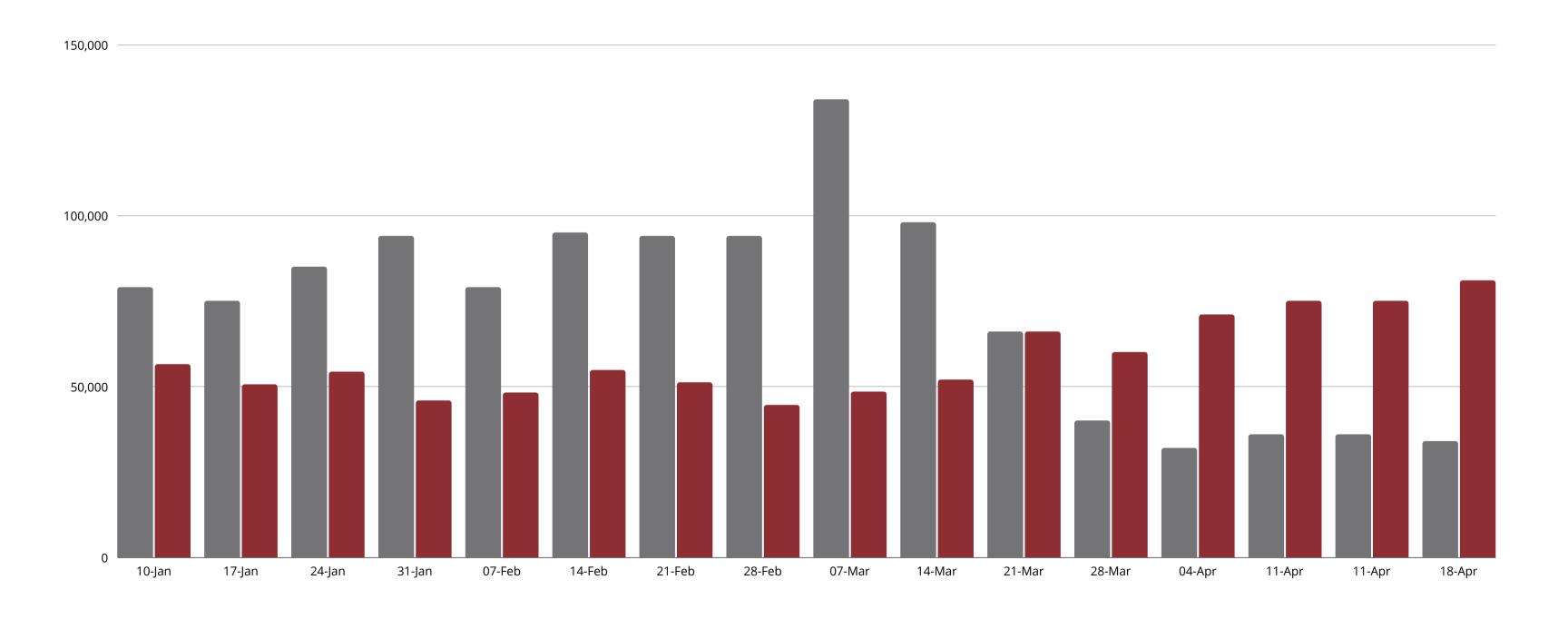
Key Findings:

- Vancouver, Coast & Mountains saw 44% more visitation when compared to British Columbia during Week 63 (April 12-18, 2021).
- Visitation to Vancouver, Coast & Mountains increased by 31% and British Columbia increased by 21% when comparing Week 62 (April 5-11 2021) to Week 63 (April 12-18, 2021).

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DOMESTIC OVERNIGHT VISITORS - WEEKLY YEAR OVER YEAR VARIATION VANCOUVER, COAST & MOUNTAINS





WEEKLY VISITOR INSIGHTS



STR Destination Report

APRIL 11-17, 2021





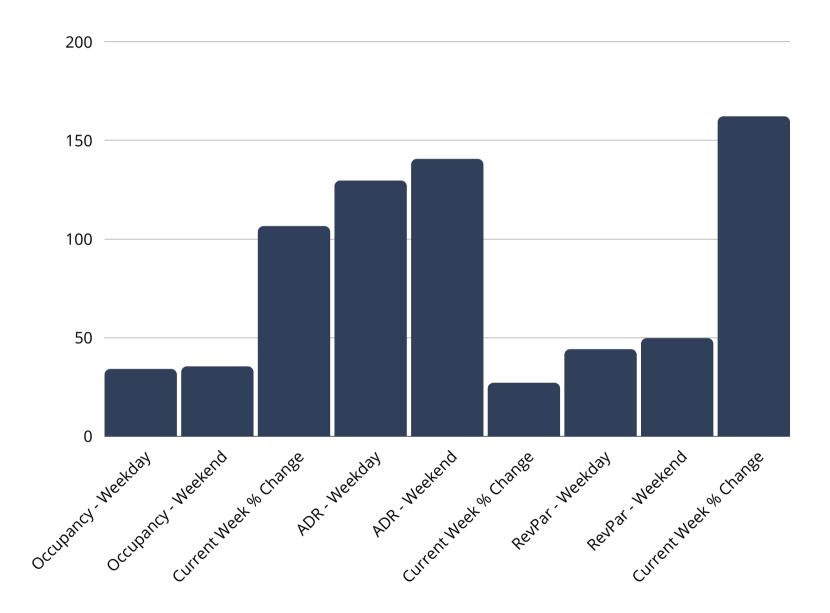


Source: STR/BCHA/BCRTS Destination Weekly Report - Week ending April 17, 2021

BRITISH COLUMBIA SUMMARY

APRIL 11-17, 2021

- British Columbia had a 34% occupancy from Monday-Friday and a 35.3% occupancy during the weekend
 - Compared to the week of April 12, 2020, total occupancy is up 106.4%
- British Columbia had an ADR of 129.45 from Monday-Friday and an ADR of 140.43 during the weekend
 - Compared to the week of April 12, 2020, total
 ADR is up 27%
- British Columbia had a RevPAR of 44.03 from Monday-Friday and a RevPAR of 49.61 during the weekend
 - Compared to the week of April 12, 2020, total RevPAR is up 162%









GLOSSARY

- Occupancy: Calculated by the number of occupied rooms divided by the number of available rooms that physically exist in a hotel
- Average Daily Rate (ADR): Represents the average rental income per paid occupied room in a given time period, however, ADR itself cannot be used to measure a hotel's performance
- Revenue per Available Room (RevPAR): Calculated by multiplying a hotel's ADR by its occupancy rate, an increase in RevPAR most likely indicates an improvement in occupancy rate and can be used to measure a hotel's performance







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SYMPHONY TOURISM SERVICES

INSPIRED NAVIGATION